

Q&As

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QUESTION 1

Cloud Kicks uses Group Maintenance tables.

Which two access grants are stored in these tables? (Choose two.)

- A. Implicit grants
- B. Explicit grants
- C. Group Membership grants
- D. Inherited access grants

Correct Answer: AD

QUESTION 2

Which three advanced tools can Salesforce enable for large-scale role hierarchy realignments in organizations with large data volumes?

Choose 3 answers.

- A. Partitioning by Divisions
- B. Granular Locking
- C. Parallel Sharing Rule Recalculation
- D. Deferred Sharing Calculation
- E. Skinny Table Indexing

Correct Answer: ADE

QUESTION 3

Universal Containers has enabled External Default Sharing and wants to allow for external users to have the External Sharing Default set to Public Read-Only for a custom object. Which two options are valid Internal Default sharing settings for the custom object?

- A. Controlled by Parent
- B. Public Read/Write
- C. Private
- D. Public Read Only

Correct Answer: BD

QUESTION 4

Review the following code snippet.

```
<apex:form>
  <apex:commandButton rerender="outputIt" value="Update It"/>
  <apex:inputText value="{!myTextField}"/>
</apex:form>

<apex:outputPanel id="outputIt">
  Value of myTextField is <apex:outputText value="{!myTextField}" escape="false"/>
</apex:outputPanel>
```

Get Cloudy Consulting wants an Architect to assess this code snippet for potential security vulnerabilities. What is one appropriate response from the Architect?

- A. Access Control is the possible threat
- B. Cross-Site Scripting is the possible threat
- C. Arbitrary Redirects is the possible threat
- D. SOQL Injection is the possible threat

Correct Answer: A

QUESTION 5

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

Correct Answer: AB

QUESTION 6

A user at Universal Containers would like to give access to a Report folder to someone else in the organization.

Which two access permissions should the user have to support this requirement?

Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

Correct Answer: CD

QUESTION 7

Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities.

How would the Architect prevent a certain set of users from deleting Opportunities?

- A. Remove the Delete button from the Opportunity Page Layout and Record Type settings.
- B. Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.
- C. Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
- D. Remove the "Opportunity Delete" Permission from the Sales Team's User Profile in the Object Permissions.

Correct Answer: D

QUESTION 8

Ursa Major Solar developed an AppExchange managed package for their research partners. This package requires a private key to be generated for each partner and used by the code. IT representatives at Ursa Major Solar must be able to access the private key value to debug connection issues, but the partner must NOT be able to access the value.

To best support this requirement, where should the value be stored?

- A. In a static variable in a class included in the managed package
- B. In a text field on a protected custom setting in the package
- C. In an encrypted field on a custom object in the package
- D. In a text field on a list custom setting in the managed package

Correct Answer: D

QUESTION 9

Universal Containers (UC) has a private Organization-Wide Defaults (OWD) model for the Account object and needs to control the access of records and fields according to these requirements:

1.
Sales reps can view/edit only their own records and cannot access the field";segmen"; in account page.
2.
Service reps need to view all accounts but cannot edit any information.
3.
Sales managers can modify any account of reps reporting to them.
4.
Service managers can modify any account.

How can a Salesforce architect provide an optimal solution for this scenario?

- A. Use profiles, sharing rules, and change OWD to public read-only.
- B. Use profiles, manual sharing, and field-level security.
- C. Use profiles, permission sets, and field-level security.
- D. Use profiles, permission sets, role hierarchy, and field-level security.

Correct Answer: D

QUESTION 10

The architect at Universal Containers is trying to ensure that security vulnerabilities are not present within the Salesforce organization.

What two tests should the architect verify?

Choose 2 answers

- A. Test Cross-Site Scripting on Apex queries.
- B. Test Cross-Site Scripting on custom pages.
- C. Test for SOQL Injection.
- D. Test for invalid user access attempts.

Correct Answer: BC

QUESTION 11

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner. What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

Correct Answer: A

QUESTION 12

Universal Containers has recently implemented Enterprise Territory Management to better align their sales teams and sales processes. They are in Q4 of their fiscal year and they have completely revamped their Territory structure and created a plan for a new structure that would support the new fiscal year. Their current territory model has 8,000 territories. Their new model would be a new set of 8,500 territories, and their org limit is 10,000 territories.

Which Enterprise Territory Management feature can Universal Containers take advantage of in order to help them stay within their org limits?

- A. Territory Hierarchy
- B. Territory Model State
- C. Territory Type
- D. Territory Type Priority

Correct Answer: B

QUESTION 13

Universal containers has a global 24x7 salesforce.com implementation that supports sales, services, order management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users cover and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform. What salesforce.com feature would have the system recover from a maintenance restart on Salesforce servers?

- A. Enable Deferred Sharing Rule recalculation
- B. Enable Granular Locking on the system.
- C. Enable Filter-Based Opportunity Territory Assignment.
- D. Enable Parallel Sharing Rule recalculation

Correct Answer: B

QUESTION 14

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private. What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

Correct Answer: C

QUESTION 15

Universal Containers would like to track defects within Salesforce. A defect need to have the following fields:

1.
Severity
2.
Type
3.
Status
4.
Description

There will be multiple Defects related to the standard Case object. Defects will be assigned to different owners which will often be different to the Case owner. Which option should the Architect choose to meet the requirement?

- A. Create a relationship between the standard defect object and the standard case object.
- B. Create a custom object for defects and relate it to cases using lookup
- C. Create all defect fields on the case object to track the defect and lookup.
- D. Create a custom object for defects and relate it to cases using master detail

Correct Answer: B

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