

Q&As

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QUESTION 1

A user at Universal Containers would like to give access to a Report folder to someone else in the organization.

Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

Correct Answer: CD

QUESTION 2

Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe).

What is necessary to assign opportunities to a territory for this account?

- A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.
- B. Create a Process Builder Process that updates the Territory field on the Opportunity
- C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity
- D. Create an Apex class that implement. Filter-Based Opportunity Territory Assignment

Correct Answer: C

QUESTION 3

Universal Containers wants to create a way to store sensitive Invoice Data in Salesforce. A User who owns an Account should not see every Invoice, but only invoices that they or their subordinates own. Which two features should be considered during this solution implementation? Choose 2 answers.

- A. Deploy the Relationship between Accounts and the Invoices Object as Master-Detail.
- B. Ensure that the Organization-Wide Default sharing for Invoices is set to Private.
- C. Create a Workflow that populates the Invoice sharing object upon Insert.
- D. Deploy the Relationship between Accounts and the Invoices Object as Lookup.

Correct Answer: AB

QUESTION 4

Cloud Kicks needs to provide implicit record access to users.

Which two options will help Cloud Kicks achieve this goal? (Choose two.)

- A. Access to related leads for the owner of the parent campaign
- B. Read-only access to parent account for a user, based on a criteria-based sharing rule
- C. Access to child opportunities for the owner of the parent account
- D. Read-only access to the parent account for a user with access to a child case

Correct Answer: CD

QUESTION 5

Universal Containers (UC) is a non-profit organization and has over 20,000,000 members (donors). The company decided to assign those accounts to Donations Reps based on their regions. Donations Reps ended up owning over 50,000 donors each. The donation reps started to see significant degradation of the system performance. What could be the reason for this problem?

- A. The Donations Reps access to the assigned accounts.
- B. Salesforce sharing recalculation kicked off.
- C. There is an Account ownership data skew problem.
- D. The Account (donor) object OWD is Private.

Correct Answer: C

QUESTION 6

Cloud Kicks imports large-volume bulk data loads and wants to limit the risk of failures associated with these imports.

What are two options for achieving this goal? (Choose two.)

- A. Reduce user group hierarchy
- B. Group records by ParentID within a batch
- C. Defer Sharing Calculation
- D. Enlarge batch size

Correct Answer: BC

QUESTION 7

An integration currently populates 50 custom fields on the account object. Cloud Kicks requires that these fields be available to Managers for reporting, but Cloud Kicks does not want fields to take up excessive space on the page layouts.

What is an appropriate recommendation for the solution?

- A. 1. Add the fields to the Managers Account Page Layout
- 2. Mark the page layout section as Collapsed
- B. 1. Give Managers access to the fields using Field-Level Security
- 2. Do NOT add them to a page layout
- C. 1. Add the fields to a Custom Report
- 2. Grant the Managers Role access to the report folder
- D. 1. Give the Managers access to the fields using a Role-Based Sharing Rule
- 2. Leave the fields hidden on the page layout

Correct Answer: B

QUESTION 8

Universal Containers has the following requirements:

1.

A custom Loan object requires Org-Wide Defaults set to Private.

2.

The owner of the Loan record will be the Loan Origination Officer.

3.

The Loan record must be shared with a specific Underwriter on a loan-by-loan basis.

4.

The Underwriters should only see the Loan records for which they are assigned.

What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing.
- B. Create a lookup relationship from the Loan object to the User object. Use a trigger on the Loan object to create the corresponding record in the Loan_share object.
- C. Create a master-detail relationship from the Loan to the User object. Loan records will be automatically shared with

the Underwriter.

D. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason.

Correct Answer: B

QUESTION 9

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The total number of shipments made yearly by the customers should be available on the Account record to the Marketing team, but the Marketing team should not have access to Shipment records.

What recommendation should an Architect provide to accomplish this?

- A. Private organization-wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- B. Controlled by Parent (Account) on Shipment, trigger, and Master-Detail relationship to Account.
- C. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account.
- D. Public organization-wide default on Shipment, process builder, and Lookup relationship to Account.

Correct Answer: C

QUESTION 10

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k. What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory type priority
- B. Territory Type
- C. Territory Model State
- D. Territory Hierarchy

Correct Answer: C

QUESTION 11

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations?

Choose 3 answers.

- A. Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.
- B. Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.
- C. Record ownership, to ensure that no user owns more than 10,000 Object records in the system.
- D. Apex Managed Sharing triggers, to ensure that no trigger is querying more that 10,000 Object records.

Correct Answer: ABC

QUESTION 12

A user at Universal Containers would like to give access to a Report folder to someone else in the organization.

Which two access permissions should the user have to support this requirement?

Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

Correct Answer: CD

QUESTION 13

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the Architect begins complaints of permission error messages appearing when closing an opportunity. How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using `with sharing` and the user does not have access to the orders related to the opportunity.

Correct Answer: A

QUESTION 14

Universal containers (UC) service reps are assigned to a profile which has `View All` in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider?

Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

Correct Answer: A

QUESTION 15

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

- A. Create a public group with Territory
- B. Share a report or dashboard folder with a Territory
- C. Metadata API Support
- D. Integration with Collaborative Forecasting
- E. Assignment of Territory on Opportunities

Correct Answer: CDE

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