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QUESTION 1

Who must receive the Project Plan and it\\'s updates during the execution phase?

- A. The project team.
- B. The project team and the customer.
- C. The project team and other project stakeholders inside NSN like CT Head and Account Manager for example.
- D. The customer only.

Correct Answer: C

QUESTION 2

Which of the following is the basic input needed for the negotiation of a contract with a new subcontractor?

- A. Procurement is responsible to use existing NSN guidelines in the contract.
- B. Clear PO issuance procedures, payment and acceptance terms.
- C. The conditions agreed in the Customer Contract.
- D. Assurance of subcontractor delivery capability in terms of resources and previous performance.

Correct Answer: C

QUESTION 3

In today\\'s project status meeting with the customer, the customer PM stated the following: " The supplier of the transmission network has a huge delay, you can\\'t start with your activities at the moment". How does the PM react?

- A. Make a re-planning of the project and immediately release the resources.
- B. Start discussions about possible claims immediately in the meeting in order to have them on the table already.
- C. Initiate a meeting with the relevant stakeholders in NSN (CT, SSM\\'s, project members) in order to align the way forward and up sell strategy.
- D. No reaction needed as the resources can be utilised for other projects.

Correct Answer: C

QUESTION 4

Demand Planning meetings will generate inputs to:

A. SAP, with impacts to sales estimations.



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- B. Rollo, with impacts to volumes estimations.
- C. MRA, with impact to resource allocations to project team.
- D. Nelle, with impacts to Supply Chain and PRS(Profitability Reporting System) figures.

Correct Answer: D

QUESTION 5

How should integration engineer resources be planned for the RA network integration?

- A. Include an estimation of local resources in the project headcount.
- B. Prepare an RFQ for external suppliers with the support of Procurement.
- C. Include the input from GNIC into your service cost estimation.
- D. Communicate the need of integration engineers for your project during the MRM (Monthly Resource Meeting).

Correct Answer: C

QUESTION 6

What is NOT a task provided by EVM?

- A. To highlight a possible need for corrective action.
- B. To forecast project cost and schedule at completion.
- C. To provide cost and schedule variances along the way.
- D. To highlight delays in the invoicing process.

Correct Answer: D

QUESTION 7

A project manager wants to transmit a complex message to several subordinates. What is the best medium by which the manager can get his message across?

- A. Oral.
- B. Written.
- C. Non-verbal (body language).
- D. All of the above together.

Correct Answer: D



QUESTION 8

What is the KPI generated out of the Site Quality module of IPM?

- A. RA Rollout Accuracy.
- B. P-SQI Project Site Quality Index.
- C. SILT Site Invoice Lead Time.
- D. TILT Telecom Implementation Lead Time.

Correct Answer: B

QUESTION 9

Why is a Project Plan required during the \\'Create Customer Solution\\' Phase?

- A. To demonstrate to the customer that NSN has the right capabilities to execute the project.
- B. To guide the PM Team in executing the project.
- C. To demonstrate to the subcontractors that NSN has the right capabilities to execute the project.
- D. To guide the subcontractors in executing the project.

Correct Answer: A

QUESTION 10

How frequently is an update of the "Cost Estimation at Completion" required?

- A. Each time there is a change in the scope of work.
- B. Each time there is a change in the schedule or scope of work.
- C. At least once per month, preferably before period end.
- D. Every quarter before PRS(Profitability Reporting System) results are published.

Correct Answer: C

QUESTION 11

What are examples of key components to the development of a Site Process?

- A. Milestone List, Share of Responsibilities and Invoicing Triggers.
- B. Change Management process and Communication Plan.



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- C. Master Schedule, WBS and Rollout Plan.
- D. Work Packages, WBS and Invoicing Triggers.

Correct Answer: A

QUESTION 12

Under what circumstances should the Project Manager include the costs associated to the execution of the Quality Management Plan in the Project Cost Baseline?

- A. Quality Management costs should not be part of the Project Cost Baseline as it is the obligation of the subcontractor to perform according to the contract.
- B. Quality Management costs should not be part of the Project Cost baseline but be entirely transferred to subcontractors that under perform.
- C. Costs associated to Quality Management should be considered only in very complex projects when the risk of quality issues cannot be fully mitigated.
- D. Quality Management Costs must be always considered in the project plan as the benefits outweigh the costs in terms of less rework, higher productivity and brings higher stakeholders satisfaction.

Correct Answer: D

QUESTION 13

How would you handle performance problems related to RAN frequency planning in a project where customer is responsible for Network Planning?

- A. Request NPO resources to your project and start troubleshooting.
- B. Do nothing, the performance problems are customer\\'s responsibility in this case.
- C. Request implementation teams to go to the field, make test calls and help the customer to identify where the problem is most critical.
- D. Request an NSN NPO Solution Consultant to meet the customer for evaluating a potential up selling opportunity.

Correct Answer: D

QUESTION 14

In turnkey projects ...

- A. ... Site acquisition and permitting very often turns out to become a critical bottleneck in the projects. It is therefore highly recommended to plan very carefully for Site acquisition and permitting and to develop a contingency plan.
- B. ... Site acquisition and permitting as well as construction works are key competences in NSN. Consequently these services should preferably NOT be outsourced to subcontractors.



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C. ... if a base station site is connected via optical fiber transmission link to the network it is important that a Line-of-Sight check is performed during site acquisition to ensure no obstacles would interfere with the connection to the adjacent site.

D. ... revenue for Constructions Works services typically is comparatively small compared to revenue for Site AcquisitionandPermitting.

Correct Answer: A

QUESTION 15

When are sales usually recognized?

- A. When goods receipt is posted in SAP.
- B. When subcontractor invoice is received.
- C. When the customer pays the invoice.
- D. When the service is completed.

Correct Answer: A

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