

# SALESFORCE-ASSOCIATE<sup>Q&As</sup>

Salesforce Certified Associate

## Pass Salesforce SALESFORCE-ASSOCIATE Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leads4pass.com/salesforce-associate.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



## QUESTION 1

A Salesforce associate is looking at a custom Contact list view and wants to show more information from the record. What should they do to add the missing key columns?

- A. Edit list filters
- B. Select Fields to Display
- C. Edit sharing settings

Correct Answer: B

---

## QUESTION 2

Get Cloudy Consulting's dashboard shows all of the company's key performance indicators (KPIs) in one view. The company's Salesforce associate is asked to add functionality that allows the dashboard to show all the same KPIs for each of the regions.

How should the associate add this functionality?

- A. Create new dashboards for each region.
- B. Add a Region filter to the dashboard.
- C. Use an analytics package from the AppExchange.

Correct Answer: B

---

## QUESTION 3

Which tool creates a visual representation of objects and their relationships?

- A. App Launcher
- B. Object Manager
- C. Schema Builder

Correct Answer: C

---

## QUESTION 4

Get Cloud Consulting (GCC) currently uses separate platform for marketing, sales, commerce, service, and information technology. As GCC continues to grow, it decides to move all departments onto Salesforce. What would provide GCC the most benefit by moving to the Salesforce Platform?

- A. Salesforce increases security by only requiring employees to remember one password.

- B. Salesforce saves companies money by eliminating the need to purchase licenses for multiple systems.
- C. Salesforce provides a complete view of a company's customers on one unified platform.

Correct Answer: C

---

## QUESTION 5

A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individual have called in to the support center. Which relationship on Case should the associate use?

- A. Owner
- B. Account
- C. Contact

Correct Answer: C

---

## QUESTION 6

An insurance call center is experiencing increased policy support calls which has led to long wait times and disappointed customers. Which cloud will decrease the number of incoming calls, empower customers, and increase satisfaction?

- A. CRM Analytics
- B. Experience
- C. Cloud Sales Cloud

Correct Answer: B

---

## QUESTION 7

A VP of sales is requesting an easy to understand visual representation of accounts and opportunities that have been worked on by the sales agents in the current quarter in order to identify trends, sort data, and measure the impact of their activities.

What is recommended to meet these requirements?

- A. Create a list views.
- B. Create a dashboard.
- C. Create a custom tab.

Correct Answer: B

---

## QUESTION 8

An organization wants to implement Salesforce into its business model. The requirements include:

Operations management Program management Grantmaking Fundraising Marketing Engagement

Which cloud is preconfigured to handle all of these requirements?

- A. Experience
- B. Analytics
- C. Nonprofit

Correct Answer: C

---

## QUESTION 9

A Salesforce associate deletes an Account of a company that recently went out of business. Which other related records are automatically deleted?

- A. Any related leads
- B. Any related cases
- C. Any related opportunities

Correct Answer: C

---

## QUESTION 10

A manager is creating a dashboard for their team and wants each team member to receive a copy of the dashboard results by email each week. What should the team members do to ensure they receive their weekly results?

- A. Like the dashboard.
- B. Subscribe to the dashboard
- C. Follow the dashboard

Correct Answer: B

---

## QUESTION 11

An online retail company uses Sales Cloud and Marketing Cloud. The company's Salesforce associate needs help while working in Marketing Cloud and wants to hear other Salesforce professionals' opinions. They would like to post a question that anyone around the globe who is familiar with Salesforce can answer.

Which resource should they use?

- A. Trailblazer Community
- B. Trailhead Academy
- C. Salesforce Help

Correct Answer: A

---

## QUESTION 12

A salesforce associate is excited to find they can combine the challenge of learning new skills with the chance of winning prizes?

- A. Superbadges
- B. Quests
- C. Ranks

Correct Answer: B

---

## QUESTION 13

A Salesforce associate has been asked to identify all contacts that have had interactions with their company in the last year. What should the associate do to identify these contacts?

- A. Look at the contact's Last Modified Date.
- B. Look at the Active field.
- C. Look at the last related activity date.

Correct Answer: C

---

## QUESTION 14

Where should field dependencies for an object be reviewed?

- A. Object Manager
- B. Profiles
- C. App Builder

Correct Answer: A

---

## QUESTION 15

Get Cloudy Consulting (GCC) currently supports its customers via calls and emails. GCC wants to meet the needs of

digitally savvy customers by offering support via web chat as well as SMS, Facebook Messenger, and whatsApp. Which Salesforce product should meet this need?

- A. Service Cloud
- B. Experience Cloud
- C. Sales Cloud

Correct Answer: A

[Latest SALESFORCE-ASSOCIATE Dumps](#)

[SALESFORCE-ASSOCIATE PDF Dumps](#)

[SALESFORCE-ASSOCIATE Practice Test](#)