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QUESTION 1

Universal Containers has a customer base where many customers have the same or similar company names. Which functionality should be configured to improve an end user\\'s search experience? (Choose two.)

- A. Update the account search layouts search filter fields.
- B. Update the account search layouts accounts tab columns displayed.
- C. Update the account search layouts search results columns displayed.
- D. Update the account search layouts list view filter settings.

Correct Answer: AC

QUESTION 2

Cloud Kicks (CK) has increased its Salesforce development efforts so that it now has multiple custom development efforts happening in parallel. CK\\'s developers and admins perform the customizations and have complained that working in one sandbox has led to many problems. They have requested a solution in which they can work in at least 20 different sandboxes at once, that all start with the same base configuration and data.

What should an app builder utilize to solve the problem?

- A. Partial Copy Sandboxes
- B. Sandbox Refreshes
- C. Sandbox Cloning
- D. Full Copy Sandboxes

Correct Answer: C

QUESTION 3

The app builder has just created a Visual Workflow for the VP of Service. Which two Flow be accessed by users? (Choose two.)

- A. Custom Button
- B. Quick Action
- C. Visual Workflow Launcher
- D. From a Process

Correct Answer: AB



QUESTION 4

You are building a project mgmt app. According to the design given to you, a project must store info regarding the various functional modules under it. Each functional module must store info regarding responsibility assigned to each developer. Info about the responsibility must have info about the due date and status.

What could be the most optimal model to achieve this?

- A. Create a Project object then Modules as a child object. Add Tasks to Modules.
- B. Create a Project then add Tasks to it. Define Modules as a field on Task.
- C. Create Project, Module, Responsibility as parent, child and grandchild objects.
- D. Create Project and Module objects then Responsibility as a junction object.

Correct Answer: A

QUESTION 5

A user has requested a field that counts the number of child records associated with a custom object. These custom objects have a lookup relationship between each other. Which feature would best accomplish this requirement?

- A. Apex Trigger
- B. Roll-Up Summary Field
- C. Lightning Process Builder
- D. Visual Flow

Correct Answer: A

Process builder can\\'t count.

QUESTION 6

An app builder at Universal Containers wants to prevent users from creating new records on an Account related list by overriding standard buttons. Which two aspects should the app builder consider before overriding standard buttons? (Choose two.)

- A. Standard buttons can be changed on lookup dialogs, list views, and search result layouts.
- B. Standard buttons that are unavailable for overrides can still be hidden on page layouts.
- C. Standard buttons can be overridden, relocated on the detail page, and relabeled.
- D. Standard buttons can be overridden with a Lightning component.

Correct Answer: BD



QUESTION 7

QUESTION /
In order to create an App Launcher component in Lightning an admin must
A. Join the pilot Lightning App Builder team.
B. Purchase a license for the Lightning App Builder.
C. Contact Salesforce to have the component activated for the Lightning App Builder.
D. Navigate to Setup-Customize-User Interface to enable the component for the Lightning App Builder.
Correct Answer: C
QUESTION 8
What are use cases for Validation Rules?
A. Enforce conditionally required fields
B. Enforce proper data format
C. Enforce consistency
D. Prevent data loss
E. All of the above
Correct Answer: E

QUESTION 9

Universal container has included its orders as an external data object into Salesforce. You want to create a relationship between Accounts and the Orders object (one-to-many relationship) leveraging a key field for account which is on both external object and Account.

Which relationship do you create?

- A. Lookup Relationship
- B. Hierarchical Relationship
- C. Master Detail Relationship
- D. Indirect Lookup Relationship
- E. External Lookup Relationship

Correct Answer: D



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QUESTION 10

A manager built out a new Account report and wants to add a chart of the data to account records. An app builder tried to use the Report Chart component but was unable to find the manager\\'s report. What are two reasons the app builder is unable to see the report? (Choose two.)

- A. The app builder did not create the report.
- B. The report does not have a chart.
- C. The report has no data in it.
- D. The report is in the manager\\'s Private Reports folder.

Correct Answer: BD

QUESTION 11

Containers have the Account object\\'s Organization-Wide Default set to Private. The marketing team owns Accounts; however, they also need to be able to see the sales team\\'s Accounts. Both the sales and marketing teams are in completely different branches of the rote hierarchy.

What feature should be used to enable marketing to see sales-owned accounts?

- A. Public Group
- B. Flow
- C. Workflow
- D. Sharing Rules

Correct Answer: D

QUESTION 12

A field designated as required, is only required when it is added to a user\\'s page layout.

- A. True
- B. False

Correct Answer: B

QUESTION 13

Ursa Major Solar (UMS) uses a public sharing model for accounts. UMS would like to move to a more restrictive sharing model but wants the Sales team to continue to have access to all account records with the sales record type. Which two actions should an app builder complete to implement this change? Choose 2 answers

A. Update the Sales profile.



- B. Update the organization-wide defaults
- C. Create a criteria based sharing rule.
- D. Create an owner-based sharing rule.

Correct Answer: BC

QUESTION 14

Which two are capabilities of record types? (Choose two.)

- A. Displaying different field labels.
- B. Displaying different page layouts.
- C. Filtering picklist values.
- D. Having multiple record types on one record.

Correct Answer: BC

QUESTION 15

A workflow has been written to update the \\'Stage\\' field on opps. What will be the impact of this field update?

- A. Type fields on opp
- B. Forecast field on opp
- C. No Impact
- D. Both AandB

Correct Answer: D

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