P2140-049 Q&As

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

What is the TOP challenge faced by product teams that is met by Rational Focal Point (RFP)?

A. decision process not based on objective information(politics)

B. unwillingness to stop projects underway

C. poorly defined portfolio decision criteria

D. inability to properly value product opportunities

Correct Answer: D

QUESTION 2

Which customer pain point is best addressed by the Visualize feature of Rational Focal Point (RFP)?

A. need for facts not opinions to support requirement priorities

B. unclear requirements

C. not being agile enough to react to the market

D. late product releases due to changing scope/priorities

Correct Answer: A

QUESTION 3

What is the term for any user with access to a workspace?

A. client

B. member C. administrator

D. subscriber

Correct Answer: B

QUESTION 4

Which feature of Rational Focal Point (RFP)provides the capability to sum the Cost Estimates for all Requirements planned for a certain release?

A. Tree View of Requirements - Cost Estimate attribute

B. Statistics View of Requirements Row: Release - Cell: Sum Cost Estimates

C. Gantt Chart of Requirements Size of Value Area

D. Report generated from Requirement Table View including Cost Estimates

Correct Answer: B

QUESTION 5

What is NOT a function of the Table view?

A. sortdata by clicking on headings

B. import data from Microsoft Excel

C. export data to Microsoft Excel

D. show a row and column view of two different modules

Correct Answer: D

QUESTION 6

Which statement is NOT true about Rational Focal Point (RFP)?

A. RFP requires substantial programming to configure.

B. RFP is 100% Web based.

C. RFP is a prioritization engine.

D. RFP adapts to the client processes.RFP adapts to the client processes.

Correct Answer: A

QUESTION 7

What is NOT one of the three types of data that Rational Focal Point (RFP) is specifically designed to manage?

A. product

B. portfolio

C. performance

D. requirements

Correct Answer: C

QUESTION 8

What does the Statistics view provide the customer?

A. the ability to prioritize projects

B. the capability to do multidimensional data analysis

C. the ability to manage security

D. the capability to handle notification surveys

Correct Answer: B

QUESTION 9

Which task is performed using the right-click menu of the Tree view?

A. email a linkto an element

B. group the tree structure according to other attributes

C. view change history

D. generate a report

Correct Answer: B

QUESTION 10

Which customer pain point is best addressed by the Review feature of Rational Focal Point (RFP)?

A. difficulty aligning marketing and development to timelines

B. unclear requirements

C. not being agile enough to react to the market

D. inability to properly value product opportunities

Correct Answer: B

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