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QUESTION 1

Which benefit does NetApp FlexClone provide in a technical design environment?

- A. an accelerated time to market
- B. a reduced backup window
- C. faster application throughput
- D. increased data security

Correct Answer: A

QUESTION 2

What are two issues faced by database administrators? (Choose two.)

- A. Backup and recovery take too long.
- B. All data needs to be encrypted.
- C. Creating test environments is time consuming.
- D. Each database needs its own dedicated disk.

Correct Answer: AC

QUESTION 3

You are having a discussion with a customer about disk-to-disk (D2D) backup solutions. The customer comments, "Disk is too expensive as a backup media." What are two appropriate responses you can make? (Choose two.)

- A. Disks are becoming less expensive.
- B. Deduplication and incremental backups reduce costs.
- C. NetApp FlexClone reduces the storage requirements.
- D. NearStore VTL can optimize the tape environment.

Correct Answer: AB

QUESTION 4

The NetApp Unified storage approach provides many benefits to companies. These include reduced footprint, lower TCO, and increased utilization. This approach also improves the efficiency of staff required by _____.

- A. requiring less downtime when upgrading

- B. providing a single platform to manage
- C. needing fewer networks to provide data
- D. providing scalable storage with no downtime

Correct Answer: B

QUESTION 5

Which three benefits does SnapVault provide to customers? (Choose three.)

- A. reduces backup time
- B. provides compliant backups
- C. provides integration with enterprise backup technologies
- D. reduces disk space consumption
- E. provides encrypted backups

Correct Answer: ACD

QUESTION 6

The NetApp strategy for addressing today's Data Management Challenges is based on a portfolio of products. These five strategies are: Store, _____, Retain, Protect, and Succeed.

- A. Simplify
- B. Manage
- C. Grow
- D. Expand

Correct Answer: B

QUESTION 7

Which publication contains detailed pricing and configuration information on new products introduced by NetApp?

- A. product bulletin
- B. Tech OnTap newsletter
- C. product performance report
- D. Spotlight Presentation

Correct Answer: A

QUESTION 8

Which three customer challenges does a NetApp storage solution for a NAS environment address? (Choose three.)

- A. SAN fabric costs
- B. disruptive storage provisioning
- C. server platform deployment
- D. storage utilization
- E. data sharing between UNIX and Windows

Correct Answer: BDE

QUESTION 9

Which three are available NetApp Partner programs? (Choose three.)

- A. lead generation
- B. opportunity registration
- C. PartnerGear
- D. product test and development

Correct Answer: ABC

QUESTION 10

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology
- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

QUESTION 11

What are two key benefits that NetApp provides to hospitals using Picture Archiving and Communications Systems

(PACS)? (Choose two.)

- A. the ability to scale to hundreds of terabytes in one architecture
- B. the ability to encrypt the patients records
- C. the ability to provide Nearline storage for higher performance
- D. the ability to provide easier tape backup from a Snapshot

Correct Answer: AB

QUESTION 12

When selling into a Microsoft SharePoint environment, which three benefits of NetApp SnapManager for SharePoint should you emphasize? (Choose three.)

- A. increased SharePoint administrator productivity
- B. cost-effective backup and recovery of SharePoint environment
- C. reduced Microsoft SharePoint software pricing
- D. near-instantaneous SharePoint data classification
- E. minimized SharePoint environment downtime or data loss

Correct Answer: ABE

QUESTION 13

NetApp SnapManager software enables efficient backups to be completed in _____.

- A. seconds
- B. minutes
- C. hours
- D. days

Correct Answer: A

QUESTION 14

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology

- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

QUESTION 15

Which three customer situations indicate an opportunity exists for consolidation or file services on NetApp storage technology in a Windows environment? (Choose three.)

- A. The customer's existing Windows environment is complex and contains multiple servers.
- B. The customer needs data privacy and intellectual property protection.
- C. The customer requires simplification of backup and recovery procedures.
- D. The customer requires identification, understanding, and classification of data.
- E. The customer needs to reduce administrative and overhead costs.

Correct Answer: ACE

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