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QUESTION 1

Which two are key benefits of NetApp solutions? (Choose two.)

- A. increased efficiency in a Direct Attached Storage (DAS) environment
- B. compliance with large non-open systems environments
- C. superior data protection and business continuity
- D. reduced Total Cost of Ownership (TCO) and increased investment protection

Correct Answer: CD

QUESTION 2

Which three components are included in the NetApp SupportEdge Standard offering? (Choose three.)

- A. access to software updates
- B. proactive scheduled storage infrastructure reviews
- C. phone and online support
- D. on-site event support
- E. hardware and software installation

Correct Answer: ABC

QUESTION 3

Which three benefits is a customer likely to derive when using the NetApp SnapManager for Exchange solution in their messaging environment? (Choose three.)

- A. virus-free email and attachments
- B. recovery in minutes
- C. classified and categorized email
- D. simplified management with automated backups
- E. quicker and easier storage provisioning

Correct Answer: BDE

QUESTION 4

Which three customer situations indicate an opportunity exists for consolidation or file services on NetApp storage technology in a Windows environment? (Choose three.)

- A. The customer's existing Windows environment is complex and contains multiple servers.
- B. The customer needs data privacy and intellectual property protection.
- C. The customer requires simplification of backup and recovery procedures.
- D. The customer requires identification, understanding, and classification of data.
- E. The customer needs to reduce administrative and overhead costs.

Correct Answer: ACE

QUESTION 5

Which three customer challenges does a NetApp storage solution for a NAS environment address? (Choose three.)

- A. SAN fabric costs
- B. disruptive storage provisioning
- C. server platform deployment
- D. storage utilization
- E. data sharing between UNIX and Windows

Correct Answer: BDE

QUESTION 6

You are having a discussion with a customer about disk-to-disk (D2D) backup solutions. The customer comments, "Disk is too expensive as a backup media." What are two appropriate responses you can make? (Choose two.)

- A. Disks are becoming less expensive.
- B. Deduplication and incremental backups reduce costs.
- C. NetApp FlexClone reduces the storage requirements.
- D. NearStore VTL can optimize the tape environment.

Correct Answer: AB

QUESTION 7

Which three benefits does the NetApp Operations Manager solution provide to a customer? (Choose three.)

- A. automated storage configuration management

- B. multivendor storage management
- C. centralized management of multiple storage systems
- D. encrypted storage deployment
- E. capacity-based chargeback capabilities

Correct Answer: ACE

QUESTION 8

The NetApp Unified storage approach provides many benefits to companies. These include reduced footprint, lower TCO, and increased utilization. This approach also improves the efficiency of staff required by _____.

- A. requiring less downtime when upgrading
- B. providing a single platform to manage
- C. needing fewer networks to provide data
- D. providing scalable storage with no downtime

Correct Answer: B

QUESTION 9

Which is a likely opportunity for Data ONTAP GX technology?

- A. SAP environments
- B. Linux compute farms
- C. Oracle applications
- D. Exchange environments

Correct Answer: B

QUESTION 10

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology
- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

QUESTION 11

What are two key benefits that NetApp provides to hospitals using Picture Archiving and Communications Systems (PACS)? (Choose two.)

- A. the ability to scale to hundreds of terabytes in one architecture
- B. the ability to encrypt the patients records
- C. the ability to provide Nearline storage for higher performance
- D. the ability to provide easier tape backup from a Snapshot

Correct Answer: AB

QUESTION 12

PartnerCenter provides which three NetApp University learning tools to help partners learn about NetApp and grow their businesses? (Choose three.)

- A. Channel Training Web Streams (short videos)
- B. Sales EBL Library (SELL)
- C. PartnerGear Program
- D. technical web events and field training

Correct Answer: ABD

QUESTION 13

What differentiates NetApp primary and secondary storage solutions from competitors' storage solutions?

- A. different platform architectures
- B. different operating systems
- C. a unified platform architecture.
- D. a single storage protocol

Correct Answer: C

QUESTION 14

The primary difference between NetApp Snapshot technology and its competitors is that competitive snapshot

technologies _____.

- A. cause degraded system performance
- B. produce no change in system performance
- C. decrease storage utilization
- D. provide faster backup to tape

Correct Answer: A

QUESTION 15

Which business value does FlexShare provide?

- A. a shared NAS environment
- B. a shared SAN environment
- C. quality of service for caching
- D. quality of service for storage

Correct Answer: D

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