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QUESTION 1

- 74. A VP of Applications at a prospective customer is working to transform IT from a cost, center to a business enabler. In order to address this initiative, the VP has identified the following areas for improvement: Increased time and expenses related to meeting business deliverables Missed market opportunity due to slow IT response time Shadow IT increases risk of security breaches and brand damage Unplanned spend on public cloud services (AWS) what two key benefits should the SE review to address the customer\\'s challenges? (Choose two)
- A. Deliver an on-premises solution with an out-of-the-box cloud like experience.
- B. Provide developers with a native and integrated Self Service Portal that can scale on demand.
- C. Deliver enhanced performance for resource intensive applications.
- D. Provide a hardened and secured solution that can inherently block Shadow IT.

Correct Answer: BD

QUESTION 2

A systems engineer is building a solution for a federal government prospect that requires. FIPS 140-2 Level 2 encryption for data at rest. Which two items are required to deliver a solution that meets the encryption standard? (Choose two)

- A. Nutanix Software Encryption
- B. Nutanix Prism Pro Licensing
- C. A supported key Management Server
- D. Self-Encrypting Drive

Correct Answer: CD

QUESTION 3

A prospect is evaluating Nutanix for a large number of Oracle RAC deployments. Time to deployment is a top priority, and the prospect has developed a self-service tool in-house to expedite these deployments.

Which Nutanix feature should be discussed?

- A. Calm
- B. Xtract for Databases
- C. ABS
- D. REST API

Correct Answer: A



QUESTION 4

From Which page on portal.nutanix.com can an open case be directly escalated?

- A. Home
- B. View Cases
- C. 360 View
- D. Case Detail

Correct Answer: B

QUESTION 5

A customer is provisioning 1,000 linked clone desktops with View Composer for their call center. During a short period between shift changes, desktops must be rebooted.

Which Nutanix feature will help to mitigate the desktop boot times?

- A. Shadow Clones
- B. Performance Tier De-duplication
- C. Content Based Read Cache
- D. View Acceleration Array Intergration\\"\\"

Correct Answer: A

QUESTION 6

A guest VM should be able to tolerate simultaneous failure of two nodes or drives.

What are the minimum requirements for the Nutanix cluster?

- A. 3 nodes with cluster RF 3 and container RF 3
- B. 3 nodes with cluster RF 3 and container RF 2
- C. 5 nodes with cluster RF 2 and container RF 3
- D. 5 nodes with cluster RF 3 and container RF 3

Correct Answer: D

Reference: https://portal.nutanix.com/page/documents/details?targetId=Web-Console-Guide-Gu

Prismv5_16:arcredundancy-factor3-c.html



QUESTION 7

A prospective customer wants to build a private cloud in addition to provisioning workloads across multiple public cloud providers.

Presently, the staff lacks the time and skillset for on-premises infrastructure management.

Which two features should qualify this project as a Nutanix opportunity?

(choose two)

- A. Flow
- B. Calms
- C. Cloud Connect
- D. All falsh nodes
- E. Prism 1-Click operations

Correct Answer: BE

QUESTION 8

When sizing for Splunk, the customer states the daily ingest rate is 500GB and they are currently using Search Factor 2 and Splunk Replication Factor 2.

Which two additional input are required by Sizer? (Choose two)

- A. Data Retention
- B. Network Bandwidth
- C. Number of Events
- D. Number of Datastores
- E. Concurrent Search Users

Correct Answer: AE

QUESTION 9

A prospect is evaluating vSphere alternatives and has received FUD regarding AHV. The SE gives a demo and provides relevant case studies, but the prospect still requests a POC.

What additional option should the SE recommend to avoid a POC?

- A. Discounted Prism Pro
- B. X-Ray



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- C. Nutanix Technology Bootcamp
- D. Xtract for VMs

Correct Answer: C

QUESTION 10

An administrator is migrating ESXi VMs to a Nutanix AHV cluster. The VM data is available to the AHV system.

Which process must the administrator complete below AHV VMs can be create?

- A. Import the VMs .vmx file using the Image Service
- B. Rename the ?lat.vmdk files for the VM based on the VM UUID
- C. Import the VM\\'s ?lad.vmdk files using the Image Service
- D. Import the VM\\'s .nvram file using the Image Service

Correct Answer: C

QUESTION 11

An SE is meeting with a prospect that is refreshing infrastructure in 100 retail locations. Currently the stores use vSphere hosts connected to direct attached storage and are managed by 6 separate vCenter servers. On-site retail staff is unqualified to deal with any hardware break/fix issues.

Which two aspects of Nutanix solution should the SE highlight? (Choose two)

- A. Self-healing infrastructure.
- B. Data Locality.
- C. Prism Central.
- D. Cloud Connect.

Correct Answer: AC

QUESTION 12

Which option should be recommended for a customer to get timely notification of significant product issues in the field.

- A. Visit the Nutanix.com website.
- B. Open Prism Element > Gear Icon Menu > Field Advisories.
- C. Visit the portal.nutanix.com website > Documentation tab > Security Advisories.
- D. Register for Field Advisories email notifications.



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Correct Answer: D

QUESTION 13

Based on their current workload. a customer request the systems engineer to create a solution that does not exceed 80% CPU utilization when a node is placed in maintenance mode (N+0) When creating the Sizer Scenario in Automatic Mode, how can the systems engineer accomplish this?

- A. Customize the CPU threshold in the scenario\\'s sizing options.
- B. Use Customize to increase the CPU Core count until the CPU utilization is 80%
- C. Select a higher-end processor when defining the workload.
- D. Modify the solution by adding compute only nodes to the cluster

Correct Answer: A

QUESTION 14

When Discussing node failures. a customer raises the concern that if a node that host 100TB of data goes offline. building data must take an extended period of time

- A. Use of redundant hypervisor boot-drives
- B. Support for all-flash or NVMe platforms
- C. Leveraging a replication-factor of 3
- D. Distribution of rebuild tasks across all nodes

Correct Answer: D

QUESTION 15

In which scenario should shadow clones be explicitly disabled?

- A. when deploying Horizon View virtual desktops
- B. when deploying Splunk
- C. when deploying an Oracle RAC database
- D. when deploying Citrix virtual desktops

Correct Answer: C

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