MB-340 Q&As

Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

DRAG DROP

A company uses Dynamics 365 Commerce.

You need to view the most recent e-commerce sales orders.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

- Run the channel transactions Distribution job.
- Run the Synchronize orders job.
- View the orders by using the Store transactions inquiry.
- Run the sales order Distribution job.
- View the orders by using the Online store transactions inquiry.

Answer area

Correct Answer:

Actions

Run the sales order Distribution job.

View the orders by using the Online store transactions inquiry.

Answer area

Run the channel transactions Distribution job.

Run the Synchronize orders job.

View the orders by using the Store transactions inquiry.

Explanation:

Step 1: Run the channel transactions Distribution job.

Step 2: Run the Synchronize orders job.

Orders can be synchronized either by manually running the "Synchronize orders"-job or by creating a recurring batch job.

Step 3: View the orders by using a Store transaction inquiry.

For e-commerce channel orders, headquarters has information about the inventory transactions only after the transactions are sent to headquarters through the P-job and the order synchronization process is completed.

Note: Posting of online sales and payments

E commerce review recent sales order "store transactions" job

This procedure walks through configuring and running a recurrent batch job to create sales orders and payments for online store transactions.

Posting online sales and payments is a two-stage process.

*

Pulling the online commerce transaction data in HQ. (Step 1)

*

Synchronizing orders to create sales orders in HQ. (Step 2)

Pulling the online transaction data can be done either by manually running the P-job or by creating a recurrent batch job.

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/tasks/posting-online-sales-payments

QUESTION 2

A company uses Dynamics 365 Commerce for cash-and-carry transactions. The company operates in RegionA and RegionB.

The company offers multiple overlapping discounts across all stores. You must always offer the lowest discount in the RegionB stores. The existing price group has a priority of 10.

You need to configure a new discount rule.

What should you do?

A. Create a new price group with a priority of 5. Assign the price group to RegionA stores and the lowest value discount.

B. Create a new price group with a priority of 5. Assign the price group to RegionB stores and the lowest value discount.

C. Create a new price group with a priority of 20. Assign the price group to RegionB stores and the lowest value discount.

D. Create a new price group with a priority of 20. Assign the price group to RegionA stores and the lowest value discount.

Correct Answer: C

A larger pricing priority number is evaluated before a lower pricing priority number. Additionally, if a price or discount is found at any priority number, all prices or discounts that have lower priority numbers are ignored. Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/price-management

QUESTION 3

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made.

You configure all processing batch jobs. You need to complete the configuration.

Solution: Configure a loyalty scheme that has defined reward rules.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program

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QUESTION 4

HOTSPOT

A company uses Dynamics 365 Commerce.

A sales director wants to ensure that transactions aggregate and post in accordance with industry requirements.

You configure store posting to aggregate voucher transactions.

You need to complete the statement posting configuration.

Which configuration options should you use? To answer, select the appropriate options in the answer area.

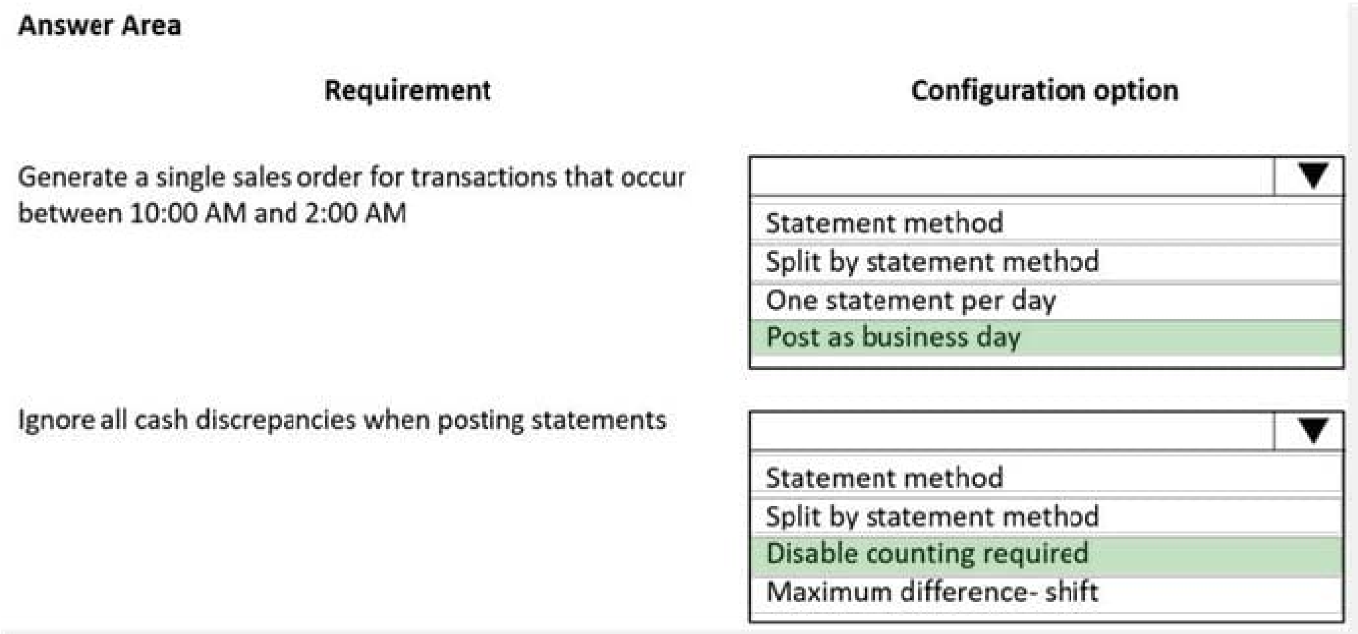
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Configuration option
Generate a single sales order for transactions that occur between 10:00 AM and 2:00 AM	Statement method Split by statement method One statement per day Post as business day
Ignore all cash discrepancies when posting statements	Statement method Split by statement method Disable counting required Maximum difference- shift

Correct Answer:



Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/retail-statements

https://docs.microsoft.com/en-us/dynamics365/commerce/statement-posting-eod

QUESTION 5

HOTSPOT

A company wants to make sure that tasks are performed by the correct store workers at the correct times.

You need to enable task notifications, details, statuses, and links to reports for store workers on POS devices.

How should you configure the system? To answer, select the appropriate options in the answer area.

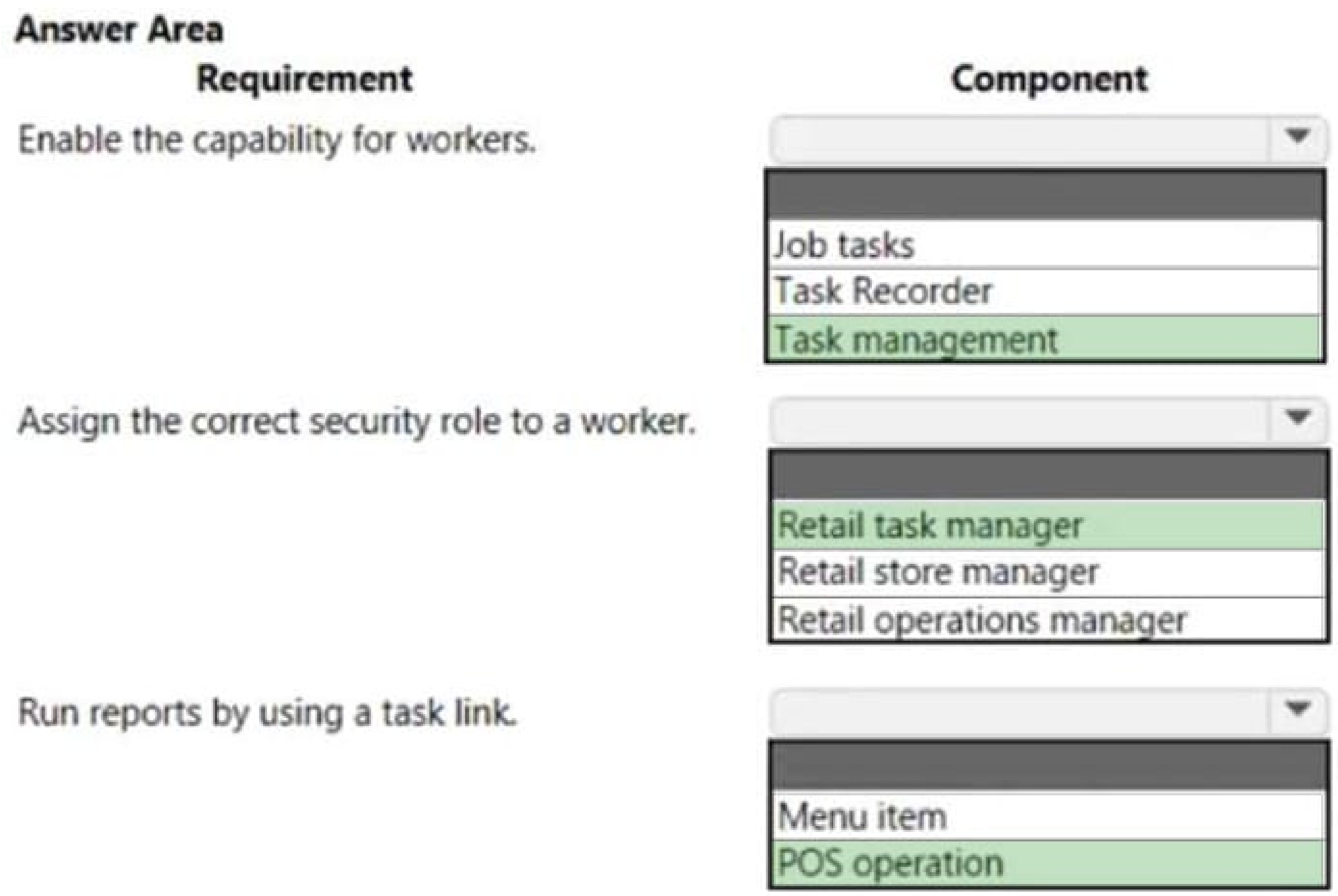
NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Component
Enable the capability for workers.	Job tasks Task Recorder Task management
Assign the correct security role to a worker.	Retail task manager Retail store manager Retail operations manager
Run reports by using a task link.	Menu item POS operation

Correct Answer:



Box 1: Task Management

Before Dynamics 365 Commerce managers and employees can use the task management features in Commerce, task management must be configured.

Box 2: Retail task manager

Configure permissions for employees

Employees must have permissions to create task lists, manage assignment criteria, and configure the recurrence of any task list. To configure these permissions, you assign employees to the Retail task manager role.

Incorrect:

* Retail Store Manager Every worker in a given store can view all tasks that are assigned to that store. They can also update the status of the tasks that are assigned to them. However, personas such as store managers must have task management permissions to manage tasks that are assigned to the store and to create single-purpose tasks.

Box 3: POS Operation

User POS Operation to configure a POS operation, such as "Sales reports." (see 2 below)

Note: Use task links to help improve worker productivity

Commerce lets you link tasks to specific POS operations, such as running a sales report, viewing an online training video for new employee orientation, or performing a back-office operation. This feature helps task owners get the information that they need to complete a task efficiently.

To add task links while you create a task, follow these steps.

1.

On the Tasks FastTab of an existing task list, select Edit.

2.

In the Edit task dialog box, in the Task link field, select one or more of the following options:

Select Menu item to configure a back-office operation, such as "Product kits." Select POS Operation to configure a POS operation, such as "Sales reports." Select URL to configure an absolute URL.

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/task-mgmt-configure
https://docs.microsoft.com/en-us/dynamics365/commerce/task-mgmt-create-lists

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QUESTION 6

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made.

You configure all processing batch jobs. You need to complete the configuration.

Solution: Configure loyalty cards that have defined loyalty programs.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: B

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program

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QUESTION 7

A company has recently deployed Microsoft Dynamics 365 Finance.

You have been hired as a Functional Consultant. Your role will include the management of the Dynamics 365 Finance system and to provide training for members of the Accounts team.

You are providing training on the cost accounting module in the Dynamics 365 Finance system.

Which of the following statements describes the allocation base?

A. Used to measure and quantify activities, such as machine hours that are used, kilowatt hours that are consumed, or square footage that is occupied.

B. Defined by calendar, currency, and cost element dimension, it controls processes and policies for measuring costs.

C. Used as a function to track and categorize costs.

D. Classifies costs according to their behavior in relation to changes in key business activities.

Correct Answer: A

Reference: https://docs.microsoft.com/en-us/dynamics365/unified-operations/financials/cost-accounting/terms-cost-accounting

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QUESTION 8

You work as the Finance Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

You need to configure a budget in Dynamics 365 Finance.

The budget must include details about planned hours, expenses, fees, and items.

Which of the following budget options should you configure?

A. Workforce budget

B. Fixed asset budget

C. Project budget

D. Demand forecasting

Correct Answer: C

QUESTION 9

You need to configure a component so that students receive copies of the sales reports for the research papers. Which component should you configure?

A. Lifecycle services

B. Document routing agent

C. Electronic reporting

D. Office integration

Correct Answer: C

QUESTION 10

DRAG DROP

A company produces medical compounds and sells the compounds at retail stores.

You must track the following information about the compounds:

the value and unit of measure for the concentration of active ingredients in the compound

a compliance rating that describes how well the compound conforms to acceptable levels of byproducts

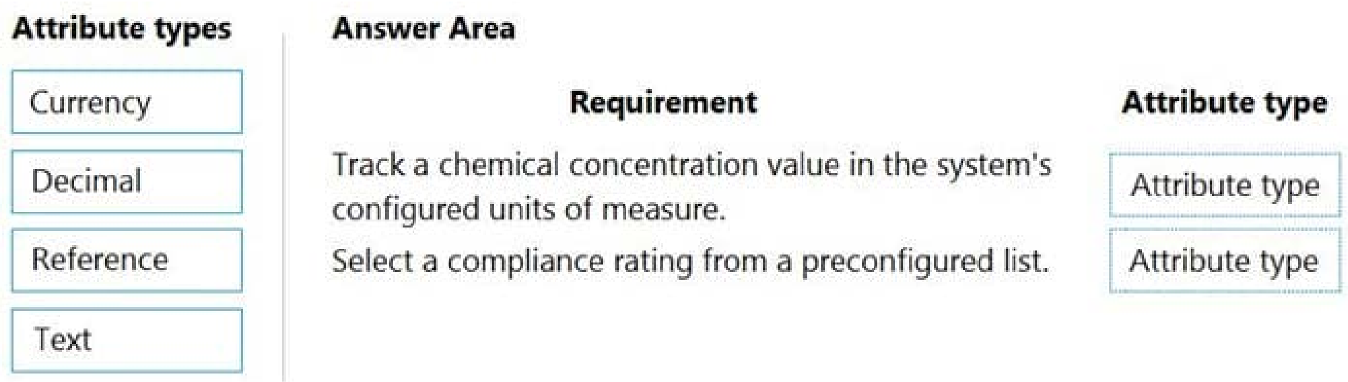
You need to create fields to store the information on a sales order.

Which attribute types should you use? To answer, drag the appropriate attribute types to the correct requirements. Each attribute type may be used once, more than once, or not at all. You may need to drag the split bar between panes or

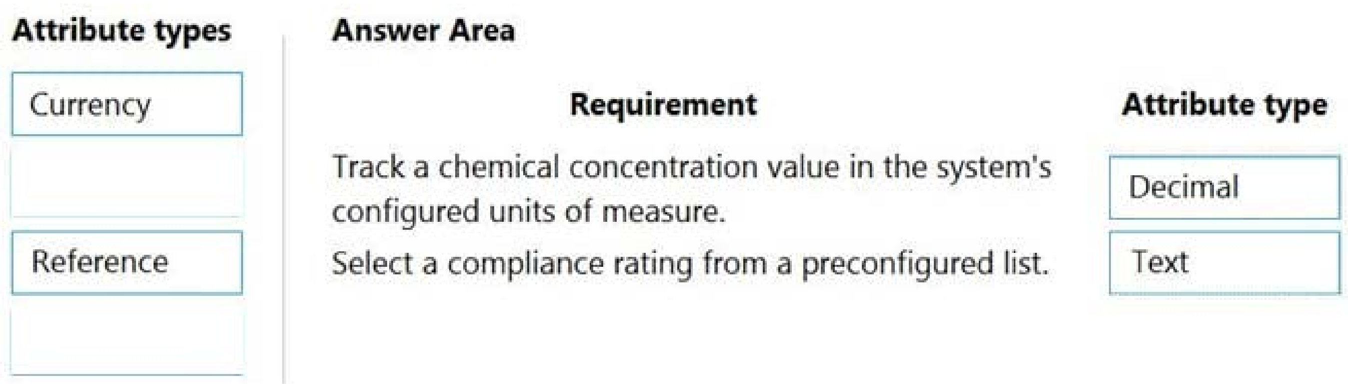
scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:



Correct Answer:



Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/attribute-attributegroups-lifecycle

QUESTION 11

Your role of Systems Administrator includes the management of your company\\'s Microsoft Dynamics 365 Finance system.

You are configuring the methods of payment in the Accounts Receivable module.

You need to configure the system to perform validation while using a method of payment in a journal entry. The validation must ensure that the wire number is entered when an electronic payment is received.

Which of the following validation options should you select?

A. Payment reference is mandatory

B. Bank transaction type is mandatory

C. Payment specification is mandatory

D. Payment ID is mandatory

E. Payment note is mandatory

Correct Answer: A

QUESTION 12

You need to configure the permissions for the lead buyer of Fabrikam, Inc.\\'s business partner. What should you do?

A. Assign the system administrator user security role to the lead buyer.

B. Change the role of the lead buyer to Admin in the customer hierarchy.

C. Change the customer group assignment of the customer account belonging to the lead buyer.

D. Assign the user administrator role to the lead buyer\\'s account within Microsoft Azure Active Directory B2C.

Correct Answer: B

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/partners-customer-hierarchies

QUESTION 13

A customer order is placed on hold by the system for potentially fraudulent activity. You need to determine which aspect of the order caused it to be placed on hold. What should you do?

A. View the order holds report and filter on the fraud hold code and order number.

B. View the fraud notes set on the order hold for the order.

C. View the hold reason code set on the order hold for the order.

D. View the fraud details specified on the order hold for the order.

Correct Answer: D

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-fraud-alerts

QUESTION 14

HOTSPOT

A company\\'s physical stores use cash for most transactions.

Counting issues at registers cause discrepancies.

You need to use POS operations to identify discrepancies.

Which POS operations should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	POS operation
Identify discrepancies at the registers during the end-of-day process.	Expense account entry Float entry Print X report Tender declaration
Transfer paper currency from shifts into secure location in the store.	Float entry Pay cash Pay check Tender declaration

Correct Answer:

Answer Area

Requirement	POS operation
Identify discrepancies at the registers during the end-of-day process.	Expense account entry Float entry Print X report Tender declaration
Transfer paper currency from shifts into secure location in the store.	Float entry Pay cash Pay check Tender declaration

Explanation:

Box 1: Tender declaration

Tender declaration

This operation is performed to specify the total amount of money that is currently in the cash drawer. Users most often perform this operation before they close a shift. The specified amount is compared against the expected shift amount to

calculate the overage/shortage amount.

Box 2: Float entry

Float entries are non-sales transactions that are performed in an active shift to increase the amount of cash in the cash drawer. A typical example of a float entry is a transaction to add additional change to the drawer when it\\'s running low.

Note: Safe drop seems a better answer, but is not an option.

Safe drops can be done on an active shift at any time. This operation removes money from the cash drawer so that it can be transferred to a more secure location, such as a safe in the back room. The total amount that is recorded for safe

drops is included in shift totals, but it doesn\\'t have to be counted as part of the tender declaration.

Incorrect:

* Print X

This operation generates and prints an X report for the current active shift.

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/shift-drawer-management

QUESTION 15

A company is implementing Dynamics 365 Commerce.

The company wants to display a stock status indicator on product detail pages to show customers when stock is below 10 available units. If stock is above the threshold, the system must not display any indicator.

You configure inventory level profiles, assign the profiles to the product categories, and synchronize the changes.

On the e-commerce site, you select the Enable inventory check on app check box.

You need to complete the configuration on the e-commerce site.

Which two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. Set the value for Out of stock threshold to 10.

B. Set the value for Inventory ranges to All.

C. Set the value for Inventory ranges to Low and out of stock.

D. Set the value for Inventory level based on to Out of stock threshold.

E. Set the value for Inventory level based on to Total available.

Correct Answer: AD

Inventory level based on – This setting defines how inventory levels are calculated. The available values are Total Available, Physical Available, and Out of stock threshold.

The Out of stock threshold value of the Inventory level based on setting is an old (legacy), obsolete value. When it\\'s selected, the inventory count is determined from the results of the Total Available value, but the threshold is defined by the Out of stock threshold numeric setting that is described later. This threshold setting applies to all products across an e-commerce site. If inventory is below the threshold number, a product is considered out of stock. Otherwise, it\\'s considered in stock. The capabilities of the Out of stock threshold value are limited, and we don\\'t recommend that you use it in version 10.0.12 and later.

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/inventory-settings