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QUESTION 1

Who are competitors for HP TippingPoint NGFW?

- A. F5 Networks, Gigamon, Huawei
- B. Symantec, McAfee, Kaspersky
- C. Palo Alto Networks, Check Point, Fortinet
- D. Bluecoat, IBM, McAfee

Correct Answer: C

QUESTION 2

Which third-party organization is collecting statistics about vulnerability research and lists HP TippingPoint as the leader?

- A. SANS - Vulnerability Tracking
- B. Frost and Sullivan - Vulnerability Tracker
- C. NIST-Vulnerability Tree
- D. CERT - Vulnerability Triage

Correct Answer: B

QUESTION 3

What do HP TippingPoint solutions (NGFW/NGIPS) deliver?

- A. A simple, effective, and reliable set of network security products that protects against known and unknown vulnerabilities
- B. A superior, enhanced, and reactive set of network security products that protects against known vulnerabilities
- C. A complex and intrinsic set of application security products that protects against known and unknown vulnerabilities
- D. A simple, effective, and reliable set of network security products that protects against known exploits only

Correct Answer: A

QUESTION 4

What is the network uptime track record (High Availability) for HP TippingPoint's NGIPS appliances?

- A. 99.99%-four 9s

- B. 99 999% - five 9s
- C. 99.9999% -six 9s
- D. 99.99999% -seven 9s

Correct Answer: D

QUESTION 5

What is the name of the platform HP developed to share threat intelligence securely, confidentially, and in real-time?

- A. HP Security 365x24
- B. HP Threat Research Help Line
- C. HP Enterprise Security 999
- D. HP Threat Central

Correct Answer: D

QUESTION 6

What is a major pain point that customers face in general when managing software vulnerabilities?

- A. The lack of manpower to administer open source software vulnerabilities
- B. The time lag between vulnerability full disclosure and responsible disclosure
- C. The time lag between vulnerability discovery and availability of vendor patches
- D. The rising cost of troubleshooting server vulnerabilities

Correct Answer: C

QUESTION 7

What is a unique HP TippingPoint selling point?

- A. A fast return on investment (ROI)
- B. A high total cost of ownership (TCO)
- C. A high proof of concept (PoC)
- D. A high return on investment (ROI)

Correct Answer: A

QUESTION 8

Which HP ESP pillar's solution detects and blocks attacks through the networks?

- A. HP TippingPoint
- B. HP Atalla
- C. HP ArcSight
- D. HP Fortify

Correct Answer: D

QUESTION 9

What is a key feature of the HP TippingPoint NGIPS Platform?

- A. Automated, scalable threat protection, leading threat research
- B. Load balancing across a number of IPS devices to increase in-line throughput
- C. Host-based anti-virus protection
- D. Decrypting of web application traffic

Correct Answer: A

QUESTION 10

Which statement is true about the HP TippingPoint Rep-DV service?

- A. It is a subscription-based service with a separate annual charge on top of the NGIPS or NGFW appliance price.
- B. It is a pay-per-use service with an additional charge on top of the IPS appliance price, based on number of uses.
- C. It is a subscription-based service and is included in the NGIPS or NGFW appliance price.
- D. It is a referral-based service and is included in the NGIPS or NGFW appliance price.

Correct Answer: A

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