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QUESTION 1

Who are competitors for HP TippingPoint NGIPS?

A. Cisco-Tandberg, IBM-AppScan, NetIQ

B. Cisco-SourceFire, IBM-ISS, Intel-McAfee

C. Bluecoat-Solera, FireEye, LogRhythm

D. IBM-Q1 Labs, Cisco-Aironet. Intel-NUC

Correct Answer: A

QUESTION 2

What is the focus of HP TippingPoint\\'s security coverage?

A. Network Behavior and Anomaly Detection (NBAD)

B. The root cause of the security threat -- the actual software vulnerability

C. Email attachments (to decide if the network flow is malicious)

D. Heuristics and anomalies in the network flows

Correct Answer: B

QUESTION 3

How is the total price for an HP TippingPoint NGIPS calculated?

A. Net price + support (% of net) = total

B. Net price + support (% of average) = total

C. Net price - support (% of average) = total

D. Net price / support (% of list) = total

Correct Answer: B

QUESTION 4

What is a major pain point that customers face in general when managing software vulnerabilities?

A. The lack of manpower to administer open source software vulnerabilities

B. The time lag between vulnerability full disclosure and responsible disclosure

C. The time lag between vulnerability discovery and availability of vendor patches

D. The rising cost of troubleshooting server vulnerabilities

Correct Answer: C

QUESTION 5

In which core area does HP TippingPoint deliver business benefits?

A. Automated real-time threat mitigation lowers per-incident costs.

B. Higher throughput of data increases reduced time to deployment.

C. Flexibility in deployment options increases network downtime.

D. Core-to-edge deployment eliminates the need for administrator intervention.

Correct Answer: A

QUESTION 6

Who are competitors for HP TippingPoint NGFW?

A. F5 Networks, Gigamon, Huawei

B. Symantec, McAfee, Kaspersky

C. Palo Alto Networks, Check Point, Fortinet

D. Bluecoat, IBM, McAfee

Correct Answer: C

QUESTION 7

What is HP TippingPoint?

A. A solution that specifies the root cause of software vulnerabilities so that you can effectively understand and manage your risk

B. A solution that can procure, fix, and deploy secure applications that are already hardened against attacks

C. A solution that delivers automated network security against known and unknown cyber threats

D. A solution built for in-line performance with forwarding tables

Correct Answer: C

QUESTION 8

What is an HP TippingPoint unique selling point?

A. Market-leading Network Behavior and Anomaly Detection (NBAD)

B. Market-leading security research and intelligence with DV-Labs. Fortify SRG, HP-Labs. HP Security Research

C. Purpose-built software with very mature IDS Deep-Inspection Engine

D. Market-leading Anti-Virus systems (AV)

Correct Answer: A

QUESTION 9

What is a key feature of the HP TippingPoint NGIPS Platform?

A. Automated, scalable threat protection, leading threat research

B. Load balancing across a number of IPS devices to increase in-line throughput

C. Host-based anti-virus protection

D. Decrypting of web application traffic

Correct Answer: A

QUESTION 10

What is a unique HP TippingPoint selling point?

A. A fast return on investment (ROI)

B. A high total cost of ownership (TCO)

C. A high proof of concept (PoC)

D. A high return on investment (ROI)

Correct Answer: A

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