

# HP2-N32<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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## QUESTION 1

What did Gartner say about HP ALM and the key benefit of Application Lifecycle Intelligence?

- A. As everyday activities become increasingly digitized and performed online, legal departments see a growing need for sophisticated tools and support to assist in data/document identification and collection for legal, regulatory and risk management purposes.
- B. The key element of ALM is the extension of unified workflow and management throughout the development processes.
- C. Folks are looking for a smarter way to drive APM.
- D. The experience that you provide customers will generate a voice inside their heads.

Correct Answer: B

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## QUESTION 2

Which type of licensing is enforced by HP ALM 11? (Select three.)

- A. Global - Concurrent User
- B. Site - Concurrent User
- C. Site - Named User
- D. Global- Named User
- E. Area - Concurrent User
- F. Area - Named User

Correct Answer: ABE

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## QUESTION 3

Which statement best describes the licensing model used in HP ALM security solutions?

- A. HP Software Security Center solutions use a "High-water mark of past use" license model where usage fees are calculated based on the maximum number of concurrent users in a defined past time period (typically monthly).
- B. All HP Software Security Center solutions are server-based and use a concurrent user network licensing model.
- C. HP Software Security Center solutions support a variety of flexible licensing options, including single "named" user, node-locked and concurrent "floating" user licenses, which are valid for a fixed period and annually renewable.
- D. HP Software Security Center solutions use pay-per-use license fees and are based on actual usage.

Correct Answer: B

## QUESTION 4

Which key persona does the HP UFT and HP BPT target?

- A. business analyst
- B. performance engineer
- C. functional test engineer
- D. project manager
- E. application developer

Correct Answer: C

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## QUESTION 5

What is the key capability that HP Systinet provides to managing governance and policies?

- A. a single global repository for metadata, interfaces, and lifecycle management of modern applications
- B. Run-time Service Model
- C. ability to orchestrate runbook tasks and processes
- D. auto updates of vulnerability patch content

Correct Answer: A

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## QUESTION 6

Which licensing is currently available for the HP Unified Functional Test? (Select two.)

- A. Concurrent User- Area
- B. Named User
- C. Concurrent User
- D. Concurrent User- Site
- E. Named User- Site

Correct Answer: AB

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## QUESTION 7

How does HP Quality Management enable modernization while managing the cost of quality? (Select three.)

- A. It aligns quality effort to business risk.

- B. It supports multiple methodologies.
- C. It reduces provision time from 8 hours to 15 minutes.
- D. It maximizes utilization of resources (people, hardware, and software).
- E. It manages heterogeneous and virtualized infrastructure.
- F. It streamlines the operational change management process.

Correct Answer: DEF

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**QUESTION 8**

What is the VP/Head of Applications responsibility to the CIO/Board?

- A. successfully delivering and maintaining applications by the (internal and external) software delivery teams
- B. ensuring that servers are always up and running
- C. ensuring that customers know about the products sold by the company
- D. monitoring and reporting against application response times in production

Correct Answer: A

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**QUESTION 9**

How does HP Software address the challenges of delivering applications that meet the needs of a business?

- A. Island Approach and Unified Solution for Applications
- B. Convergent Approach and Unified Solution for Applications
- C. Island Approach, Point Tools, and Brute Force
- D. Convergent Approach, Point Tools, and Brute Force

Correct Answer: A

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**QUESTION 10**

What are the key terms associated with composite applications? (Select two.)

- A. Automatic maintenance
- B. Shared services
- C. Application sensitive storage management
- D. Virtualization

E. Provider-consumer

Correct Answer: BC

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