

# H19-322<sup>Q&As</sup>

HCS - Pre-Sales - Service Solution (overseas)

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# **QUESTION 1**

Wł	nich	of	the	fo	llowing	items	are no	t inc	luded	l in	the 1	free	warrant	y/rep	lacement	(1)	)
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- A. host
- B. i board
- C. cable
- D. hard drive

Correct Answer: C

### **QUESTION 2**

What kind of digital expansion room is IDS2000?

- A. Floor-style teaching room
- B. root block number machine room | correct bitter case >
- C. Container teaching room

Correct Answer: B

# **QUESTION 3**

Does the IP network estimate the benefits of optimizing services for customers? (multiple choices)

- A. Improve the use of network division: T ()
- B. improve network performance
- C. reduce operating costs ()
- D. end to dysprosium ICT planning and design capabilities

Correct Answer: ABC

## **QUESTION 4**

The quotation method for the integration project is

- A. standard manual quotation (positive sulfonate case)
- B. SCT
- C. KS

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Correct Answer: A

# **QUESTION 5**

The following modules are not included in the IP solution implementation service SCT offer?

- A. Installation service (positive ??ca>t;
- B. implementation plan
- C. test certificate
- D. migration implementation

Correct Answer: A

#### **QUESTION 6**

Huawei Education Center L1 procurement platform advantages (multiple choice)

- A. Strict production station ()
- B. Quality service provider ()
- C. Local procurement platform for the language ()
- D. self-researched and set up the correct operation of the case

Correct Answer: ABCD

### **QUESTION 7**

Huawei Co-Care service is provided by Huawei Service capabilities, the ability of joint partners, and the stable operation of the customer network

- A. Huawei: Technical support and spare parts service, partner: On-site service "Correct
- B. Huawei: spare parts service and on-site service, partner: technical support
- C. Huawei: technical support and on-site service, partner: spare parts service
- D. Huawei: technical support, spare parts service and on-site service, Taiwan partner: none

Correct Answer: A

# **QUESTION 8**

Huawei training and certification services throughout the service life cycle, the best period of training development is the following statement correct?

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- A. In the early stage of the project, the customer will guide the customer to select Huawei\\'s planning and design training. Other types of training do not need to be guided.
- B. After the completion of the B customer, we began to guide customers to Huawei Huawei planning and design training.
- C. client project implementation guides customers to select Huawei\\'s full program product technical training
- D. Throughout the entire project operation cycle, customers can be guided to send Huawei training and certification services to correct the case.

Correct Answer: D

# **QUESTION 9**

According to the nature of use and the requirements for pipe burial, due to the sound of the site, the sound of the site is caused by the economic and social damage of the electronic letter 1 system.

- A. 3
- B. 4 y>}5^
- C. S^^ ^

Correct Answer: A

## **QUESTION 10**

The total integration mode can be completed by one bidding

- A. True
- B. False

Correct Answer: A

# **QUESTION 11**

Optimized service flow for Huawei network evaluation. The following is the correct roll-off process?

- A. The number of the current network is @@:4Political networks original target network design, the implementation of the plan -:> Assimilation-;> Sucking test iia)
- B. Next day target network design -> current network number collection -> current network 1 original \*> implementation development -> optimization operation implementation -> acceptance; iliil:
- C. network collection acquisition -> Self-standard network design -> KS restore -> Real project development -> Optimization operation -> Frog collection
- D. Current network number .> The existing network Siia original -> Target net design -> excellent Make choices\*> Acceptance penaltyLit

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Correct	Answer:	Α
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# **QUESTION 12**

Which of the following 1 is optimized for SDH networks? (multiple choices)

- A. Network topology g is more correct
- B. ik labor path optimization ()
- C. Network optimization ()
- D. a network clock H optimization I correct file>
- E. Board replacement optimization ()

Correct Answer: ABCDE

### **QUESTION 13**

77. For the 7-guarantee word pledge and sufficient superiors to press the time. What is the maximum number of classes in the training center?

- A. 12
- B. 16 (positive
- C. 20

Correct Answer: B

# **QUESTION 14**

The service module that WLAN planning and design services can undertake for channel partners is

- A. Network planning and design
- B. network to optimize
- C. Current network information collection ()
- D. field strong interference test

Correct Answer: C

# **QUESTION 15**

Huawei\\'s Hi-Care standard ?evel service package, spare parts response SLA is



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A. 7x10xND

B. 5x10x4 ^

C. 7x24xND

D. 7x24x4

Correct Answer: A

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