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QUESTION 1

For manual sharing of any account record, by default the owner of the record has Full Access to the account record and has Read/Write access on the related contacts, opportunities, cases. The Read/Write access on the related contacts, opportunities, cases can be made more restrictive for the owner like read- only by creating a new manual sharing rule for that account record and selecting the owner\\'s name from within the Users list.

A. True

B. False

Correct Answer: B

QUESTION 2

What attribute of the component can be used to hide the related lists

Correct Answer: Related List

QUESTION 3

If a developer wants interviewers to view positions, but to never view the Pay Grade listed for a position, which tool would the developer use?

A. Field-level security on positions

B. Page Layouts

C. Field-level security on grades

D. Record types

Correct Answer: A

QUESTION 4

What is a cross-object formula?

Correct Answer: Formulas that span to related objects and reference fields on those objects. These objects can even be across multiple levels of a relationship.

QUESTION 5

Among two records related by master detail relationship, the detail record can have an owner which is different from the owner of the master record.

A. True

B. False

Correct Answer: B

QUESTION 6

Which elements can be stored in folders?

A. True

B. False

Correct Answer: B

QUESTION 7

Can attachments to Salesforce records be attached using the Apex Data Loader?

Correct Answer: The csv file would need to have these columns: ParentId the Salesforce ID of the parent record to which the attachment should be attached. For example, Account record ID 0019000000CZYfN Name The name with which this attachment should be saved in SFDC (We can give any name, not necessary it should be the file name) File Attachment1 IsPrivate 0 if the attachment is not private; 1 if it is private. OwnerId

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QUESTION 8

If the entry criteria for a step in an approval process are not met, then the record gets rejected.

A. True

B. False

Correct Answer: B

QUESTION 9

Which of these standard fields can be tracked through Field HistoryTracking?

A. Name

B. Owner

C. Created By

D. Last Modified By

Correct Answer: AB

QUESTION 10

A field marked as \\'Required\\' on an object (while creating the field itself on the object by checking the checkbox for `Required Always require a value in this field in order to save a record\\') can be overridden to make this field \\'Read-Only\\' by checking the `Read-Only\\' checkbox on the page layout.

A. True

B. False

Correct Answer: A

QUESTION 11

What are the different ways a flow can be deployed? (Select all that apply.)

A. Custom button

B. Custom link

C. Visualforce page

D. Apex trigger

E. Field Updates

F. Custom actions

Correct Answer: ABC

QUESTION 12

Time-Dependent workflow can be used when a workflow rule is set to evaluate Every time a record is created or updated.

A. True

B. False

Correct Answer: B

QUESTION 13

Roll up summary field and Cross object formula field can be created only for master detail relationship.

A. True

B. False

Correct Answer: B

QUESTION 14

Many-to-many relationship is created using?

Correct Answer: Two master-detail relationships

QUESTION 15

Which of these standard objects cannot be shared? Account, Opportunity, Lead, Case, Product, Campaign, Contract, Contact

Correct Answer: Product, Contract

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