

# CUSTOMER-DATA-PLATFORM<sup>Q&As</sup>

Salesforce Customer Data Platform (CDP)





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## QUESTION 1

Which user role manages the data model and creates Identity Resolution rulesets for unified profiles?

- A. Admin
- B. Marketing Specialist
- C. Data Aware Specialist
- D. Marketing Manager

Correct Answer: C

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## QUESTION 2

The purchase order number field is specified as text. What value will be segmenting on retrieve?

- A. Purchase order number will be NULL
- B. Purchase order number 852
- C. Purchase order number 0852
- D. Purchase order number 852 and 0852

Correct Answer: C

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## QUESTION 3

What is the correct formula to display the value of the raw data column of "Revenue" plus a 5% margin?

- A. `SELECT(['Revenue\\'] *1.05)`
- B. `SELECT(['revenue\\'] *1.05)`
- C. `sourceField(['Revenue\\'] *1.05)`
- D. `sourceField(['revenue\\'] *1.05)`

Correct Answer: C

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## QUESTION 4

What feature is used in Segmentation to create relationships between the Related attributes?

- A. Containers
- B. Database Expression Operators
- C. Attribute Library
- D. Streaming Insights

Correct Answer: B

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## QUESTION 5

What type of Calculated Insights can be added as additional attributes in an activation?

- A. Metrics and Dimensions
- B. Metrics
- C. Dimensions
- D. Filters

Correct Answer: A

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## QUESTION 6

What modeling format describe the Individual and Contact Point objects?

- A. Jagged
- B. Normalized
- C. Compress
- D. De-Normalized

Correct Answer: B

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## QUESTION 7

Which of the fields is non-editable during data ingestion?

- A. Field label
- B. Header label
- C. Field API name

D. Data Type

Correct Answer: B

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## QUESTION 8

Which data type is collected by a company that does not have any direct relationship with the customer?

- A. Partner data
- B. First party data
- C. Second party data
- D. Third party data

Correct Answer: D

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## QUESTION 9

How do the Data streams that use the Marketing Cloud Connector refresh data?

- A. Manually refreshed by CDP Admin
- B. Marketing Cloud's Automation Studio handles this process.
- C. APIs are used for refresh
- D. None of the above

Correct Answer: B

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## QUESTION 10

Which feature determines the attribute value in the file when activating on the Unified Individual?

- A. Einstein Activation
- B. Reconciliation Rules
- C. Data Stream Sequence
- D. Random Selection

Correct Answer: B

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## QUESTION 11

What salesforce CDP API enables simultaneous retrieve of customer profile details and computed insights?

- A. Calculated insights api
- B. Profile api
- C. Query api
- D. Metadata api

Correct Answer: B

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## QUESTION 12

What is the maximum number of filter criteria a segment can have?

- A. 10
- B. 50
- C. 500
- D. 99

Correct Answer: B

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## QUESTION 13

Which operator can be used to create a segment for a birthday campaign that is evaluated daily?

- A. Is Birthday
- B. Is this Year
- C. Is Anniversary Of
- D. Is between

Correct Answer: C

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## QUESTION 14

What permission setting should an admin check if the custom CRM object is not accessible from CDP?

- A. Create object permission enabled in CDP org
- B. Read object permission enabled in Source CRM Org
- C. Modify all object permission enabled in CDP org

D. View All object permission enabled in Source CRM org

Correct Answer: D

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## QUESTION 15

How should an admin view past processing for resolution rules in Identity Resoultion?

- A. Run History
- B. Audit History list view
- C. View processing Audit Trail
- D. Click on view history

Correct Answer: D

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