

CRT-402^{Q&As}

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QUESTION 1

A custom object named assignment has a private sharing setting that grantsaccess using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The Director role is at the top of the role hierarchy. A user who is in the manager rolecreate a new assignment record. Who can see this record?

- A. The record owner and the directors in their Hierarchy.
- B. The record owner and the managers in their hierarchy.
- C. The record owner and those above the specialist role in their hierarchy.
- D. The record owner and the specialists in their hierarchy.

Correct Answer: A

QUESTION 2

A developer has completed work in the sandbox and is ready to send it to a related org.

What deployment tool should be used?

- A. Force.com IDE
- B. Changes Sets
- C. Unmanaged Packages
- D. Force.com Migration Tool

Correct Answer: B

QUESTION 3

Which of these is not a valid report type?

- A. Detailed
- B. Summary
- C. Matrix
- D. Tabular

Correct Answer: A

QUESTION 4



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Universal Containers introduces a custom object called Service, which has a lookup to Account. Field enter Service using the Salesforce1 mobile app. Operators create new Service records when viewing Account name which needs to automatically display the current Account. How can this be accomplished?

- A. Create an action in the Service object and add it to the Account page layout
- B. Create an action in the Service object and add it to the Service page layout
- C. Create an action in the Account object and add it to the Service page layout.
- D. Create an action in the Account object and add it to the Account page layout.

Correct Answer: D

QUESTION 5

Universal Containers has a custom assessment object used by three divisions. Each division wants to track different information on the assessments, including different values for the status picklist. Division managers do not want their teams to be able to create another division\\'s assessment. How can this be accomplished?

- A. Create additional custom assessment objects, one for each division, to track their assessments so information can be tracked separately. Use profiles to restrict access to the three custom objects.
- B. Create separate assessment record types for each division and use them to limit picklist values. Create separate page layouts for each record type and use profiles to restrict record type access.
- C. Create three page layouts to determine the fields and picklist values for each user based on the division indicated on their user record. Use field-level security to restrict access to each division\\'s fields.
- D. Create a separate page layout for each division and assign them profiles. Use the profile setting to configure each division\\'s custom field list and picklist values for assessments

Correct Answer: B

QUESTION 6

You need to ensure that the value in a custom field "Source Country" is validated against the standard list

of ISO countries that are valid for the particular type of order, when the order is saved.

What is the best way to achieve this requirement?

- A. Create a validation rule using a CASE statement.
- B. Create a validation rule using the VLOOKUP function.
- C. Create a before trigger and validate the value using APEX code.
- D. Create an after trigger and validate the value using APEX code.

Correct Answer: C



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QUESTION 7

Universal Containers is rolling out a new opportunity review process. Regional managers will need to edit opportunities for their subordinates, but not for other groups. Managers and users should be able to view all opportunities.

Which two approaches are recommended to meet their requirement? (Choose two.)

- A. Set organization-wide defaults to public read/only.
- B. Create standard role hierarchies
- C. Set organization-wide defaults to public read/write.
- D. Create criteria based sharing rules.

Correct Answer: AB

QUESTION 8

Which two should be considered when creating unmanaged packages? (Choose two.)

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.
- C. Distributing upgradeable components to other Salesforce orgs.
- D. Distributing open-source projects on the AppExchange.

Correct Answer: AC

QUESTION 9

For which report types custom summary formulas are available? (Choose 3)

- A. Joined
- B. Summary
- C. Tabular
- D. Matrix

Correct Answer: ABD

QUESTION 10

What are the recommendations for unmanaged packages? (Choose 2)

A. For sale in App Ex



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- B. For move to production
- C. For open source
- D. Should be deployed from Dev Edition

Correct Answer: CD

QUESTION 11

Universal con has purchased a lighting component on the appExchange. Where can that component be utilized? (Choose 2)

- A. Lightning process builder
- B. Salesforce1 mobile app
- C. Salesforce lighting app
- D. Visual workflow

Correct Answer: BC

QUESTION 12

Universal Containers has a junction object called Billings with a primary Master-Detail relationship with Accounts and a secondary Master-Detail relationship with Orders. The app builder has a requirement to change the primary Master-Detail relationship to a Lookup.

What happens to the secondary Master-Detail relationship with Orders?

- A. The secondary Master-Detail object relationship needs to be reestablished.
- B. The secondary Master-Detail object also converts to a lookup.
- C. The secondary Master-Detail object becomes the primary.
- D. The secondary Master-Detail object relationship is no longer valid.

Correct Answer: C

QUESTION 13

A manager wants to calculate the number of days since an account was last contacted through e-mail.

What field type should be used to accomplish this?

- A. Number
- B. Date

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C.	Rol	l-up	summ	ary
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D. Formula

Correct Answer: D

QUESTION 14

Which three standard component types are available in Lightning app builder? (Choose three.)

- A. Plain text
- B. Report details
- C. Filter report
- D. Rich text
- E. Recent items

Correct Answer: BDE

QUESTION 15

What tools do you need to use to migrate Metadata to Two Different Production Orgs? (Choose three.)

- A. Unmanaged Package
- B. Data Loader
- C. Force.com IDE
- D. Change Set
- E. Force.com Migration Tool

Correct Answer: ACE

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