

## CPSM1<sup>Q&As</sup>

Foundation of Supply Management

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## QUESTION 1

A pick module is a type of mechanized system used to:

- A. to pick both bulk items and single items
- B. to pick only bulk items
- C. to pick only single items
- D. None of the above

Correct Answer: A

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## QUESTION 2

What provides an illustration of the project's scope and all tasks become the basis for monitoring the project's progress?

- A. Work breakdown structure
- B. Progress structure
- C. Project manual structure
- D. Process flow structure

Correct Answer: A

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## QUESTION 3

Which system was designed to align individual, unit and organizational efforts with the strategic goals set for the organization?

- A. Performance evaluation system
- B. Interrelationship of Measurements systems
- C. Performance effectiveness management system
- D. Internal business systems

Correct Answer: C

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## QUESTION 4

What defines work scope, sets the expectations and defines the relationship between the organization and the service

provider?

- A. Technology agreements
- B. Service level agreement
- C. Process level agreements
- D. Counterfeit analysis agreements

Correct Answer: B

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## QUESTION 5

What assess performance over a set period of time, most often the preceding year, and recognize accomplishments and successes?

- A. Summative evaluations
- B. Formative evaluations
- C. Conductive evaluations
- D. Challenging evaluations

Correct Answer: A

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## QUESTION 6

A one-way system with incoming goods flowing to the left of the entry and into one of the three storage areas, depending on usage is the:

- A. Inverted T warehouse
- B. Cross-flow warehouse
- C. Inverted U warehouse
- D. Through-flow warehouse

Correct Answer: B

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## QUESTION 7

A progressive approach to control inventory is called:

- A. Materials inventory

- B. Delays in production approach
- C. Supplier-managed inventory
- D. Depleted control approach

Correct Answer: C

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## QUESTION 8

A horizontal bar chart used in project management that is commonly used to plot the planned and actual progress of project activities is known as:

- A. Gantt chart
- B. Agreement chart
- C. Progression chart
- D. performance chart

Correct Answer: A

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## QUESTION 9

Services provided from third parties fall into which of the following area?

- A. Consulting
- B. Customization
- C. Maintenance/ Support
- D. All of the above

Correct Answer: D

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## QUESTION 10

What involves selected practices and measurements that are compared from one organization to another?

- A. Benchmarking
- B. Flowcharting
- C. Process assessment
- D. Cultural reviews

Correct Answer: A

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**QUESTION 11**

Which of the following are the steps to proposal solicitation?

- A. Origination, qualification and Projection
- B. Selection, qualification and Management
- C. Cooperation, Foundation and negotiation
- D. Origination, qualification and negotiation

Correct Answer: D

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**QUESTION 12**

The amount of reserve capacity that a firm maintains to handle sudden increases in demand or temporary losses of production capacity is called:

- A. Capacity cushion
- B. Capacity capability
- C. Capacity staffing
- D. Capacity board

Correct Answer: A

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**QUESTION 13**

happens when one or more existing competitors realize an opportunity to improve their position or when they are responding to the pressure from other competitors.

- A. Substitute bargaining
- B. Antagonism
- C. Rivalry
- D. Business Conflict

Correct Answer: C

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## QUESTION 14

A measure of velocity of total inventory movement through the organization, found by dividing annual sales by the average aggregate inventory value maintained during the year is called:

- A. Inventory proceeds
- B. Inventory turnover
- C. Inventory yield
- D. Inventory return

Correct Answer: B

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## QUESTION 15

A scoreboard is simply a form of performance measurement and management that records the ratings from a performance evaluation process.

- A. True
- B. False

Correct Answer: A

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