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QUESTION 1

Which of the following is a primary activity in the value chain?

- A. Human Resources (HR).
- B. Procurement.
- C. Information Technology (IT).
- D. Marketing and Sales.

Correct Answer: D

QUESTION 2

When analysing stakeholders, it is useful to produce a stakeholder analysis grid. What is depicted on the axes of this grid?

- A. Objectives and interests.
- B. Power and influence.
- C. Perspectives and impacts.
- D. Power and interest.

Correct Answer: D

QUESTION 3

Who is the target of the value proposition?

- A. The Supplier.
- B. The Sponsor.
- C. The Customer.
- D. The Competitor.
- Correct Answer: C

QUESTION 4

Which of the following is NOT an example of a generic stakeholder group?

A. Regulators.

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- B. Competitors.
- C. Testers.
- D. Employees.
- Correct Answer: C

QUESTION 5

Which of the following BEST describes an ethnographic study?

- A. A study which uses prototype graphical screens to demonstrate a user requirement.
- B. A study of users in their workplace undertaking representative simulated scenarios.
- C. A study where the analyst spends an extended period of time in the target environment.
- D. A study which ensures that the needs of a wide range of ethnic groups are considered.

Correct Answer: C

QUESTION 6

Given the cashflows below, which of the following is correct?

Item	Year 1	Year 2	Year 3	Year 4
Hardware cost	100,000			1
Software cost	50,000	10,000	10,000	10,000
Maintenance cos:	10,000	10,000	10,000	10,000
Savings	50,000	50,000	50,000	50,000

- A. The project pays back in year 4 of the project.
- B. The projectdoes not pay back within the four year period.
- C. The project pays back in year 2 of the project.
- D. The project pays back in year 3 of the project.

Correct Answer: B

QUESTION 7

What does the 0\\' stand for in the CATVVOE analysis?

A. The objectives of the business system under review.



- B. Theopportunities for change in the business system under review.
- C. The organization of the business system under review.
- D. The owner of the business system under review.

Correct Answer: D

QUESTION 8

Cars, trucks and motorbikes are all types of vehicle. What structure could be used on a class model to model this?

- A. Generalization
- **B.** Association class
- C. Exclusivity relationship
- D. The ?nclude?construct

Correct Answer: A

QUESTION 9

The Boston Box may be used to analyse the portfolio of businesses owned by an organization. Which of the following animals does it use in its term for businesses that have low market share in a market with low growth?

A. Cow.

- B. Cat.
- C. Dog.
- D. Goat.

Correct Answer: C

QUESTION 10

It is unclear to a project sponsor why a particular requirement has been included in a recently released version of a system. Which of the following will allow him to identify who originally asked for the requirement?

- A. The validation of the requirement.
- B. The source of the requirement.
- C. The resolution of the requirement.
- D. The justification of the requirement.

Correct Answer: B

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QUESTION 11

Which of the following statements is true?

- A. Shadowing is an effective way of preparing test scripts for user acceptance.
- B. Rich pictures and mind maps are used to document the requirements for the IT system.
- C. Interviews are effective in building a consensus view and securing agreement from a diverse group.
- D. Ethnographic Studies are concerned with the long term observation of the business environment.

Correct Answer: D

QUESTION 12

Which of the following statements about business activity models (BAM) is correct?

- A. A BAM flowcharts the sequence of business events.
- B. A BAM will show who carries out business activities.
- C. A BAM is a model of the organization s processes.
- D. A BAM will be defined for each business perspective.

Correct Answer: D

QUESTION 13

What is the final stage of the waterfall systems development lifecycle?

- A. User acceptance testing.
- B. Post-implementation review.
- C. Benefits realization.
- D. Implementation.
- Correct Answer: D

QUESTION 14

In a particular organization it is common practice to call all managers by their first name. It is part of the culture of the organization. Newcomers are quickly corrected if they do not follow this informal approach. What would knowing about this convention be classified as in Requirements Engineering?

A. Explicit individual knowledge.

- B. Tacit individual knowledge.
- C. Explicit corporate knowledge.
- D. Tacit corporate knowledge.

Correct Answer: D

QUESTION 15

An analyst is defining the requirements for an online booking system and wishes to show the business managers the look and feel of the system in order to elicit usability requirements. What investigation technique should the analyst use?

- A. Workshops.
- B. Interviewing.
- C. Ethnographic study.
- D. Prototyping.
- Correct Answer: D

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