

C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP6

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QUESTION 1

For which of the following can you use SAP Solution Manager?

- A. To enable SAP application help
- B. To enable SAP Note search
- C. To implement the SAP Service Marketplace
- D. To implement and operate SAP solutions

Correct Answer: D

QUESTION 2

What are the consequences when you change the payer at header level in a sales order? (Choose two)

- A. The partner function "Payer" is changed in the sold-to customer master.
- B. The partner function "Bill-to party" is changed to the new payer.
- C. Receivables resulting from the sales order are posted to the new payer.
- D. Any additional sales order items are given the payment terms for the new payer.

Correct Answer: CD

QUESTION 3

You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

- A. Set the quotation messages function in the quotation sales document type.
- B. Set the completion rule in the item category for the quotation.
- C. Set the quotation messages function in the sales order document type.
- D. List the reference document number field in the incompleteness procedure for the sales order item category.

Correct Answer: C

QUESTION 4

What data elements that are delivered with the SAP standard configuration represent split criteria in billing creation? (Choose three)

- A. Terms of payment
- B. Material group
- C. Ship-to party
- D. Payer
- E. Billing date

Correct Answer: ADE

QUESTION 5

What settings are mandatory when implementing a packing process based on the delivery? (Choose two)

- A. You must activate automatic packing for the relevant delivery item categories.
- B. You must create a sales bill of material (BOM) that determines the packaging materials.
- C. You have to create material master records for the different packaging materials.
- D. For each delivery item category, you have to decide whether the item can be packed, cannot be packed, or must be packed.

Correct Answer: CD

QUESTION 6

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

QUESTION 7

Your company wants to have a new condition record for freight costs. The condition type should consider the gross weight of all the order items and handle the following scale:

From 0 kg - 8 EUR

From 1 kg - 12 EUR

From 5 kg - 16 EUR

From 10 kg - 20 EUR

Which of the following do you have to configure in the condition type to meet this requirement? (Choose two)

- A. Set the Exclusion indicator to net price.
- B. Set the calculation type to fixed amount.
- C. Select the Header condition checkbox.
- D. Select the Group condition checkbox.

Correct Answer: BD

QUESTION 8

Which of the following standard indicators influence the pricing procedure determination in a sales document?

- A. Plant and customer pricing procedure
- B. Account assignment group and material pricing procedure
- C. Division and material pricing procedure
- D. Distribution channel and customer pricing procedure

Correct Answer: D

QUESTION 9

According to the system, there is no stock available; however, you still receive a confirmed schedule line in the sales order.

What is the reason for this confirmation?

- A. Inventory management creates a stock transfer when the sales order is saved.
- B. The availability check was carried out, and on saving, the system immediately rescheduled the sales order according to the customer priority.
- C. The availability check that was carried out included a replenishment lead time in the scope of check.
- D. The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.

Correct Answer: C

QUESTION 10

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active. How do you implement this business requirement?

- A. Use group conditions.
- B. Use a reference condition type.
- C. Use hierarchy accesses.
- D. Use condition exclusion.

Correct Answer: D

QUESTION 11

Your sales representative wants to enter a discount that should only be entered manually in the pricing screen of a sales order.

How do you implement this business requirement? (Choose two)

- A. Define a new condition type without an access sequence.
- B. Define a new condition type and mark it as a group condition.
- C. Assign an access sequence to the condition type.
- D. Mark the condition type within the pricing procedure as a manual condition.

Correct Answer: AD

QUESTION 12

Which of the following is controlled by the configuration of the billing type?

- A. How account determination takes place
- B. Whether order-related billing is supported when using this billing type
- C. Whether a billing plan is determined when using this billing type
- D. How the item category within the billing document is determined

Correct Answer: A

QUESTION 13

Which of the following criteria influence the shipping point determination in the sales document? (Choose three)

- A. Plant

- B. Shipping condition
- C. Transportation group
- D. Loading group
- E. Storage condition

Correct Answer: ABD

QUESTION 14

How does SAP make new functions of the SAP ERP system available to the customer?

- A. Via enhancement packages
- B. Via Support Packages
- C. Via best practices
- D. Via add-ons

Correct Answer: A

QUESTION 15

What part of the text control directly determines the copying of a text from a source text object into another text type?

- A. Text determination procedure
- B. Text type
- C. Condition table
- D. Access sequence

Correct Answer: D

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