

C_TS462_2020^{Q&As}

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QUESTION 1

Your outbound deliveries must automatically determine storage locations.

Where do you activate this?

- A. Outbound deliver type
- B. Route
- C. Shipping point
- D. Outbound delivery item category

Correct Answer: C

QUESTION 2

What are some characteristics of SAP Smart Business? (Choose three.)

- A. It supports an exception-based working model
- B. It combines real-time insights with analytics and transactional follow-up activities
- C. SAP Smart Business is configured entirely based on SAP Best Practices
- D. KPIs (Key Performance Indicators) are visualized and target thresholds can be defined
- E. Every transaction code used in SAP Smart Business can be linked to a unique URL

Correct Answer: ABD

QUESTION 3

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

- A. Quantity contract
- B. Material-related value contract
- C. Scheduling agreement
- D. General value contract

Correct Answer: C

QUESTION 4

You want to automatically supply your customers with another material if the ordered material is not available.

How would you do this?

- A. Create a material determination record with an appropriate substitution reason
- B. Ensure future replenishments of the ordered material are excluded from the material availability check
- C. Deactivate the material availability check and use material determination instead
- D. Create a material listing that includes both the ordered and substitution materials

Correct Answer: D

QUESTION 5

What is a use case for a billing plan type?

- A. Billing document requests
- B. Preliminary billing
- C. Milestone billing
- D. Invoice lists

Correct Answer: C

QUESTION 6

Which business partner categories can you use to create customer master records? (Choose two.)

- A. Company
- B. Person
- C. Consumer
- D. Organization

Correct Answer: BD

QUESTION 7

Where do you configure the default billing type to be used for order-related or delivery-related billing?

- A. Delivery type
- B. Sales document type

- C. Sales document item category
- D. Delivery document item category

Correct Answer: B

QUESTION 8

Where can you control whether or not to perform a material availability check? (Choose three.)

- A. In the requirements class
- B. In the schedule line category
- C. In the sales order item category
- D. In the material master record
- E. In the customer master record

Correct Answer: ABD

QUESTION 9

What are some of the prerequisites for creation of a credit memo based on a credit memo request? (Choose two.)

- A. The Billing Block field in the credit memo request must be empty
- B. Copying control must exist between the sales document and the billing document
- C. An appropriate reason for rejection must be assigned to the original sales order item
- D. The billing document of the original customer invoice must be cancelled

Correct Answer: AC

QUESTION 10

You want to use billing as part of the sales process.

Which organizational units must be configured? (Choose two.)

- A. Company code
- B. Operating concern

C. Sales office

D. Sales organization

Correct Answer: AD

QUESTION 11

How does the system determine the warehouse number in an order-to-cash process?

A. It is linked to a combination of a shipping point and a loading point

B. It is linked to a combination of a plant and a shipping point

C. It is linked to a combination of a plant and a storage section

D. It is linked to a combination of a plant and a storage location

Correct Answer: D

QUESTION 12

You want to determine the item category in a sales document.

What do you need to consider? (Choose two.)

A. The higher-level item

B. The material master data

C. The sales organization

D. The customer master data

Correct Answer: AB

QUESTION 13

Which fields are used to determine the delivery item category? (Choose three.)

A. Delivery type

B. Higher-level item category

C. MRP type

D. Item category group

E. Shipping point

Correct Answer: ABD

QUESTION 14

Which documents can only be created with reference to a billing document? (Choose two.)

A. Preliminary billing document

B. Invoice cancellation

C. Invoice correction request

D. Debit memo request

Correct Answer: BC

QUESTION 15

In the cash sales process, the output representing the customer invoice is produced from which document type?

A. Billing document

B. Delivery

C. Material document

D. Sales order

Correct Answer: A

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