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SAP Certified Application Associate - SAP for Retail with SAP ERP 6.0

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QUESTION 1

There are different types of units of measure defined on the article master basic view.

- A. Delivery/Issue Unit of Measure
- B. Base Unit of Measure
- C. Sales Unit of Measure
- D. Order Unit of Measure

Correct Answer: D

QUESTION 2

Which item category can you use to group items that are ordered and delivered with specific packaging?

- A. Generic Article
- B. Pre-pack
- C. Sales Set
- D. Display

Correct Answer: D

QUESTION 3

In which of the following ways are goods handled with SAP Retail in the distribution center for the flow-through procedure? (Choose two)

- A. In recipient driven flow through, goods are posted to a storage location for putaway.
- B. In article driven flow through, goods are moved from goods receipt directly to goods issue.
- C. In recipient driven flow through, goods are picked using outbound deliveries.
- D. In article driven flow through, goods are picked using distribution orders.

Correct Answer: CD

QUESTION 4

Which of the following functions are offered by replenishment planning in SAP Retail? (Choose three)

- A. Calculating requirements for merchandise category value-only articles.

- B. Determining requirements for stores based on the stock situation.
- C. Considering different customer stock types.
- D. Analyzing customers\' sales data and stock data.
- E. Generating follow-on documents.

Correct Answer: BDE

QUESTION 5

Which of the following steps occur in SAP Retail during picking in a warehouse that uses Lean Warehouse Management (WM)? (Choose two)

- A. The system determines a stock removal strategy.
- B. The system generates transfer orders.
- C. The system uses a putaway strategy to determine the source storage bin for each article.
- D. The picked quantities are confirmed.

Correct Answer: BD

QUESTION 6

How can you simplify master data maintenance for replenishment for a large number of articles and stores? (Choose two)

- A. In the site profile
- B. Through mass maintenance of logistics data
- C. In the requirement groups
- D. Inventory management on merchandise category basis

Correct Answer: BC

QUESTION 7

In what sequence are the price determination elements identified in order to determine the price of an item on a vendor order?

- A. Schema groups - condition table - calculation schema - condition type - access sequence
- B. Schema groups - calculation schema - access sequence - condition type - condition table
- C. Calculation schema - schema groups - condition types - access sequences - condition table

D. Schema groups - calculation schema - condition type - access sequence - condition table

Correct Answer: D

QUESTION 8

You want to procure articles externally by creating a store order using SAP Retail Store.

How would you make the system display the selection of possible external vendors? (Choose two)

- A. You would assign a point of sale (POS) inbound profile to the store, with the document type set to Purchase order copy.
- B. You would check if the article is listed for the store.
- C. You would assign the relevant distribution center to the store as a supplying site.
- D. You would sort the articles in the assortment list according to the criterion Vendor.

Correct Answer: BD

QUESTION 9

Which of the following are the prerequisites for automatic total planning for the articles in a distribution center? (Choose two)

- A. There must be entries for the articles in the planning file.
- B. The articles must have a valid purchase price.
- C. The Requirements planning indicator must be set in the site master record of the distribution center.
- D. Rounding profiles must be assigned to the articles.

Correct Answer: AC

QUESTION 10

Which one of the following vendor partner functions is created as non-changeable, mandatory role in a vendor master record, usually in conjunction with further partner functions?

- A. Payee
- B. Vendor
- C. Invoicing Party
- D. Ordering Address

Correct Answer: B

QUESTION 11

In your company, you are responsible for creating Article Master Data. As you create a new article master record, on the initial screen you leave the Reference Article field blank. On the Basic Data view the description field already has a description in it.

Where did the description value come from?

- A. Merchandise Category
- B. Article Category
- C. Article Hierarchy
- D. Article type

Correct Answer: A

QUESTION 12

In SAP Retail, you have set fixed order and delivery days for requirements planning for your vendor.

Which of the following RP procedures can you use to ensure that the article is considered during the next planning run if the stock of the article falls below a defined threshold?

- A. Forecast-based planning
- B. Manual reorder point planning
- C. Automatic reorder point planning
- D. Time-phased with automatic reorder point

Correct Answer: D

QUESTION 13

Which of the following price calculations is used when stores are supplied directly from the vendor?

- A. One-step Price Calculation
- B. Two-step Price Calculation
- C. List Variants
- D. Transfer Price

Correct Answer: A

QUESTION 14

Which of the following needs to be considered when using the replenishment based inventory management procedure?

- A. Only the unrestricted-use stock type is monitored.
- B. Documents are created for all goods movements.
- C. Different stock types are monitored.
- D. Documents are created for goods receipts only.

Correct Answer: A

QUESTION 15

At which point in time can accruals be posted in the context of vendor rebate arrangements?

- A. Purchase Order
- B. Shipping Notification
- C. Goods Receipt
- D. Invoice

Correct Answer: C

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