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QUESTION 1

What event type does the unstructured Excel import support?

- A. RFI events
- B. inRFP events
- C. Large-capacity events
- D. Auctions

Correct Answer: B

QUESTION 2

Who can support the field consultant to demonstrate SAP Ariba Discovery functionality during implementation?

- A. The Customer Engagement Executive
- B. The Ariba Buyer Discovery adoption team
- C. The program manager
- D. Another customer who has used SAP Ariba Discovery

Correct Answer: B

QUESTION 3

Once the sourcing request is fully approved, which of the following data is copied into the sourcing project from the sourcing request? Note: there are 2 correct answers to this question.

- A. Process status
- B. Departments
- C. Name
- D. Currency

Correct Answer: BD

QUESTION 4

Which of the following methods can be used to add suppliers to a sourcing event? There are 2 correct answers to this question.

- A. Search for suppliers using the UI (Invite Participant button)

- B. Added automatically from a test event
- C. Added automatically from an SAP Ariba Discovery posting
- D. Added manually via Excel import

Correct Answer: AD

QUESTION 5

Where do you customize project e-mail templates?

- A. Sourcing Library
- B. Sourcing Project
- C. Project Manager
- D. Sourcing Project Template

Correct Answer: C

QUESTION 6

Which of the following can be used to ensure that a supplier's new bids meet a minimum percentage difference from their previous bid.

- A. Bid transformation
- B. Alternative responses
- C. Bid decrement
- D. Bid buffer

Correct Answer: C

QUESTION 7

What does a Shared Services project manager do during an SAP Ariba Sourcing deployment? Note: there are 2 correct answers to this question.

- A. Provides day-to-day project management
- B. Perform configuration testing in test and production environments
- C. Provides functional knowledge of SAP Ariba software capabilities;
- D. Delivers ongoing adoption support during the length of the customer contract

Correct Answer: AC

QUESTION 8

Which functionalities are supported in Simple RFx? Note: there are 2 correct answers to this question.

- A. Alternative bidding
- B. Time periods
- C. Translations
- D. Cost terms

Correct Answer: BC

QUESTION 9

What data is shared between all SAP Ariba modules? Note: there are 3 correct answers to this question.

- A. Units of measure
- B. Documents
- C. Teams
- D. Groups
- E. Commodity codes

Correct Answer: ADE

QUESTION 10

Which project types can contain custom header fields created within field configuration? Note: there are 3 correct answers to this question.

- A. Supplier registration questionnaire
- B. Knowledge project
- C. Contract workspace
- D. Sourcing project
- E. Sourcing request

Correct Answer: CDE

QUESTION 11

What activities can you perform from the Overview tab or a project when the view is set to full view instead of compact view? Note: there are 2 correct answers to this question.

- A. Create project announcements
- B. Audit project history
- C. Manage team groups
- D. Create a follow-on project

Correct Answer: AD

QUESTION 12

Who do you contact to change the RFX EnableRFX custom templates parameter? Note: there are 2 correct answers to this question.

- A. Shared services;
- B. An account executive
- C. A partner consultant
- D. Customer support

Correct Answer: AD

QUESTION 13

How do suppliers bid in a Dutch reverse auction?

- A. They submit technical qualifications only with no pricing data
- B. They watch the buyer increase the price periodically and bid at their lowest acceptable price
- C. They read the buyers specifications and submit their best price
- D. They submit progressively lower bids to beat their competitors

Correct Answer: B

QUESTION 14

Which of the following sourcing event types should be used to collect each component of the price of a good or service?

- A. Index-based event
- B. Price breakdown

C. Total cost

D. Bid transformation

Correct Answer: B

QUESTION 15

Which SAP Ariba best practices for sourcing are addressed using sourcing project templates? Note: there are 3 correct answers to this question.

A. Sourcing of pipeline targets and goals

B. Control event bidding dynamics and rules

C. Assignments of team members based on category or region

D. Business-approved, standardized process workflow;

E. Configuration of prescheduled reports;

Correct Answer: BDE

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