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SAP Certified Application Associate - SAP Ariba Procurement

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QUESTION 1

Which of the following are benefits of using the Spot Buy capability of SAP Ariba Catalog? Note: There are 2 correct answers to this question.

- A. It provides commodity-specific requisitioning forms.
- B. It increases visibility of low-dollar, one-time purchases.
- C. It decreases the number of Non-Catalog requisitions created.
- D. It streamlines sourcing for direct materials with high price volatility.

Correct Answer: CD

QUESTION 2

Your customer needs to negotiate with a minimum number of suppliers during the purchasing process. which type of collaboration do you suggest?

- A. spot buy
- B. open bidding
- C. Dynamic
- D. DN bids and a buy policy

Correct Answer: D

QUESTION 3

What must you do to correct a receipt that was over-received in SAP Ariba Buying and invoicing? 1 option

- A. Enter the correct value in the Accepted box after you create a new PO
- B. Enter a 0 value in the Accepted box to reset the quantity previously accepted
- C. Enter the correct value in the Accepted box that matches the total quantity accepted.
- D. Enter a negative value in the accepted box to reduce the quantity previously accepted

Correct Answer: D

QUESTION 4

In SAP Ariba Buying and Invoicing, a blanket purchase order is a subtype of the contract document. What additional functionality does the BPO provide?

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- A. BPOs must switch amount and quantity. The supplier always sees the total amount and the supplier sees it as a PO on the Ariba Network.
- B. BPOs require a maximum amount. The supplier always sees the total amount and can view it as Contract on the Ariba U Network.
- C. None
- D. BPOs require a maximum amount. The total amount of BPO can be hidden and the supplier sees the it as a PO on the Ariba
- E. Network. O BPOs require a minimum amount and are sent to the supplier as contracts only on the Ariba network.

Correct Answer: D

QUESTION 5

Which items can you customize for your customer in an Ariba P2P project? There are 2 correct answers to this question.

- A. Site locale
- B. Branding logo
- C. Administrator e-mail name
- D. Prepackaged reports

Correct Answer: BC

QUESTION 6

Which of the following validation tolerance options will NOT create an exception?

- A. Auto Accept Amount
- B. Auto Accept Percentage
- C. Skip Amount
- D. Auto Reject

Correct Answer: B

QUESTION 7

On which tab can you add the pricing detail from a Request for Proposal (RFP) into a contract in SAP Ariba Buying and Invoicing?

Please choose the correct answer.



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- A. The Contract tab of the RPF
- B. The Pricing tab of the Contract Workspace
- C. The Events tab of the Contract Workspace
- D. The Award tab of the RFP

Correct Answer: D

QUESTION 8

Which of the following statements are true regarding Discount Pricing?

There are 2 correct answers to this question.

- A. Discount Percent can be used with both catalog and non-catalog items
- B. Discounted Price set the price of the item
- C. Discounted Price can be used with only catalog items
- D. Discounted Price is used with all contract types
- E. Discount Percent is used only for item-level contracts

Correct Answer: AB

QUESTION 9

Your customer wants to use SAp Ariba buying to identify sources of supply for specific goods and services. The customer does not have SAP Ariba strategic sourcing. what would you present to your customer?

- A. The spot buy functionality in SAp Ariba
- B. The non-catalog requisition funtionality in SAP ariba
- C. The collaborative requisition funtionality in SAp ariba
- D. The sourcing functionality in SAP Ariba

Correct Answer: D

QUESTION 10

Which of the following statements are true regarding N Bids and a Buy?

Please choose the correct answer.

A. Used for both goods and services

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- B. Require collaboration with a minimum number of suppliers
- C. Both a and b
- D. None of the above

Correct Answer: C

QUESTION 11

Which of the following are benefits from Ariba Discovery?

There are 3 correct answers to this question.

- A. Reduces attrition rate
- B. Mitigates Supply Risk
- C. Trusted
- D. Effective
- E. Integrated

Correct Answer: CDE

QUESTION 12

Which of the following is the user for whom a document is created on behalf of?

- A. Watcher
- B. Preparer
- C. Requester
- D. Project owner

Correct Answer: C

QUESTION 13

What must you create before you can set up an SAP Ariba contract compliance contract when SAP Ariba buying and invoicing integrated with SAP Ariba contract?

- A. Contract request (procurement)
- B. Contract workspace (procurement)
- C. Pricing terms worksheet



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D. Procurement workspace

Correct Answer: A

QUESTION 14

How do different types of purchasers in an organization benefit from SAP guided Buying? Note: there are 2 correct answers to this question to this question

- A. Functional buyers can perform three bids and buy without help from centered procurement
- B. Procurement management can view which purchases tie to contracts
- C. Centralized procurement employees directly touch more purchase orders
- D. Infrequent purchasers have one place to buy goods and service

Correct Answer: AD

QUESTION 15

What is supported within one-time vendor functionality in SAP Ariba Buying and Invoicing?

- A. Invoice limits per vendor
- B. Catalog Orders
- C. Non-PO invoices
- D. Credit memos

Correct Answer: B

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