

ADM-211^{Q&As}

Administration Essentials for Experienced Admin

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QUESTION 1

What are some symptoms of a sharing model that is too public?

Choose 2 answers.

- A. Dirty Data
- B. Lots of Duplicate Records
- C. Data has been stolen
- D. There are a large number of sharing rules in the organization.

Correct Answer: AC

QUESTION 2

What considerations are there in Workflow trigger order?

Correct Answer: Check the answer in explanation.

No set order, unlike assignment rules. However, they are processed as follows:

1.

Field update

2.

Task

3.

Emails

4.

Outbound messaging

QUESTION 3

When would you use a web app or web controls?

- A. Highly customized UI or Business logic functionality that cannot be accommodated by S- Controls
- B. Highly customized UI or Business logic functionality that cannot be accommodated by Visual Force
- C. Highly customized UI or Business logic functionality that cannot be accommodated by custom formula fields
- D. Highly customized UI or Business logic functionality that cannot be accommodated by custom summary fields

Correct Answer: A

QUESTION 4

What happens to any field level data related to a losing record during a record merge?

Correct Answer: If the field is not populated on the winning record, the data will be brought over from the losing record.

QUESTION 5

What is the sequence of Workflow action?

- A. Don't remember wrong options
- B. Field Update. Task, Email, Outbound Message

Correct Answer: B

QUESTION 6

What can be customized in content?

Select all that apply:

- A. Content type
- B. Validation rules
- C. Page layouts
- D. Content Value

Correct Answer: AB

QUESTION 7

When would you use APEX?

Choose 2 answers.

- A. When you need to process one record at a time
 - B. If you want to attach business logic to a data event
 - C. Use classes when coding APEX that will be used by other developers
 - D. When you can use a custom formula field
-

Correct Answer: BC

QUESTION 8

How many fields can you track per object using Field History Tracking?

- A. 5
- B. 20
- C. 50
- D. Unlimited
- E. None of the above

Correct Answer: B

QUESTION 9

You should rename records before merging.

- A. True
- B. False

Correct Answer: A

QUESTION 10

What is the number one predictor of successful change management?

- A. Cleansed Data
- B. Correct License selection
- C. Executive Sponsorship
- D. Defined Sales Process

Correct Answer: C

QUESTION 11

Name a examples of web applications or web controls:

Correct Answer: X-to-Web Web-to-X

QUESTION 12

What is the fastest way to communicate new release information to your end users?

- A. Feature detail pages
- B. Detailed release notes
- C. Admin preview doe
- D. Discover button in app

Correct Answer: D

QUESTION 13

What is the best way to transfer configurations from Sandbox to Production?

- A. Import Wizard
- B. Metadata API
- C. Change Sets
- D. Data loader

Correct Answer: B

QUESTION 14

What is a benefit of creating a custom app for users?

- A. Provide users with a place to share and install apps.
- B. Allow users to manage custom objects and tab.
- C. Gives users access to the tabs and records they need.
- D. Differentiates standard and custom objects for users

Correct Answer: C

QUESTION 15

What are the 4 steps in authenticating users when they log into Sales force?

Correct Answer: Check the answer in explanation.

1.

If the user's login is from a browser that includes a Sales force cookie, the login is allowed. The browser will have the Sales force cookie if the user has previously used that browser to log in to Sales force, and has not cleared the browser cookies.

2.

If the user's login is from an IP address in your organization's trusted IP address list, the login is allowed.

3.

If the user's login is from neither a trusted IP address nor a browser with a Sales force cookie, the login is blocked.

4.

Whenever a login is blocked or returns an API login fault, Sales force must verify the user's identity using a temporary verification code sent to the user's email account.

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