

# 700-846<sup>Q&As</sup>

Cisco IoT Advantage for Account Managers (IOTAAM)

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## QUESTION 1

Why is the DNA License included in the airport BOM?

- A. to implement network-wide policies that communicate crucial information quickly and accurately
- B. to increase visibility across the entire network
- C. to implement expansion projects at airport locations
- D. to extend IBN to the edge

Correct Answer: D

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## QUESTION 2

Which is the main differentiator for Cisco in Oil and Gas?

- A. end-to-end solution based on solid secure infrastructure
- B. product price effectiveness and compatibility with third-party solutions
- C. capability to send data in a multi-cloud environment leveraging field computing devices
- D. compatibility with a few automation standards

Correct Answer: C

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## QUESTION 3

Which cloud-managed platform enables IT and OT to deploy devices monitor them and gain actionable insights on their business\?

- A. Edge Intelligence
- B. Industrial Asset Vision
- C. IoT Operations Dashboard
- D. Industrial Connectivity Dashboard

Correct Answer: D

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## QUESTION 4

What are the customer benefits of using Cisco Industrial Asset Vision?

- A. leverage Cisco sensors
- B. only to improve asset and facility monitoring
- C. ability to share data with other enterprise systems
- D. enhance efficiency and safety improve operational resiliency and protect investments

Correct Answer: B

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## QUESTION 5

Which IE switch is recommended for airport jetways?

- A. IE3000
- B. IE2000
- C. IE3400
- D. IE3200

Correct Answer: C

Explanation: <https://www.cisco.com/c/en/us/products/switches/catalyst-ie3400-rugged-series/index.html>

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## QUESTION 6

In which two ways can roadway safety issues be addressed? (Choose two.)

- A. dynamic message sign automation
- B. vehicle weight assessment
- C. work zone protection
- D. workflow automation and enforcement
- E. vehicle counting and classification

Correct Answer: CE

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## QUESTION 7

Which products should an engineer leverage to implement a complete cybersecurity solution in secondary substations?

- A. hardware (IR1101) and software (Cyber Vision)
- B. hardware (ISA3000) and software (FND)
- C. hardware (IW6300) and software (IND)
- D. hardware (ISA3000) and software (Cyber Vision)

Correct Answer: D

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## QUESTION 8

In which two critical areas does Cisco's advanced roadside intelligence provide incremental value to customers in the transportation industry? (Choose two )

- A. consolidate infrastructure for other public services and commercial companies
- B. improved throughput for cellular backhaul
- C. improved road user safety
- D. dynamic event detection notification and response
- E. positioning of vehicle charging stations

Correct Answer: BC

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## QUESTION 9

How can threats in surface areas be reduced?

- A. effective network segmentation
- B. flat networks
- C. device visibility
- D. scalability

Correct Answer: B

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## QUESTION 10

Which technology is specifically recommended for ports?

- A. Embedded Service Switch
- B. Cisco Ultra-Reliable Wireless Backhaul

C. LoRaWan

D. CyberVision

Correct Answer: B

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