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Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which are two main features enabled by Catalyst 3650CX and the Cisco Catalyst 2960L in education? (Choose two.)

A. Interactive white board

B. POS/MICROS

C. IP camera

D. Classroom polling

E. Display/E-banner

Correct Answer: BD

QUESTION 2

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

A. Network based backup solution for mission critical application

B. Integrated secure Wi-Fi to support guest devices

C. Small form factor makes it easy to install and service

D. Provide first line of defense against threats

Correct Answer: D

QUESTION 3

Which two are key benefits of 3504 controllers? (Choose two.)

A. Supports 150 APs and 3000 clients

B. Supports 1Gbps throughput

C. Available in various form factors

D. Supports HA with SSO capability

E. Supports modular power supply

Correct Answer: AC

QUESTION 4

Which are two advantages of Umbrella branch package? (Choose two.)

A. No client side configuration required

B. Umbrella connector easy to install in Cisco ISR 4K routers

C. All policy management and reporting at ISR

D. Prevent already-infected devices from connecting to command and control

E. Prevent guest or corporate users from connecting to malicious domains and IP addresses

Correct Answer: BE

QUESTION 5

Which three statements regarding Mobility Express are true? (Choose three.)

A. Runs wireless LAN controller function on an access point

B. Ideal for sites with up to 200access points and 2000 clients

C. Provisioning to configure the controller

D. Supported on all Wave 2 access points

E. Supports simple Over-the-Air

F. Supports Workgroup Bridge mode of operation

Correct Answer: ABE

QUESTION 6

Which are two hyperFlex architectural differentiators? (Choose two.)

A. Cisco Fabric Computing

B. Simplified Policy Based Management

C. Next Gen Consolidated Data platform

D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform

E. High density form factor

Correct Answer: BD

QUESTION 7

Which three products are in the Cisco Calling portfolio? (Choose three.)

A. Unified Communications Manager

B. Webex Calling

C. Business Edition

D. Skype for Business

E. Mobility Express

F. IP Office

Correct Answer: ABC

QUESTION 8

What is Meraki\\'s core vision and value proposition?

A. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance

B. To provide a complete cloud-managed IT solution through simplifying powerful technology

C. To lead in the invention and development of the industry\\'s most advanced information technologies

D. To shape the future of the internet by creating opportunities for the investors and ecosystem partners

Correct Answer: A

QUESTION 9

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

A. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats

B. Limit secure access to growing set of Cloud applications

C. Cisco delivers a common platform across network, infrastructure, appliances and the cloud

D. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry

E. Cisco offers the industry\\'s broadest set of enforcement and remediation options for usage control to accelerate deployment and unify management

Correct Answer: DE

QUESTION 10

Which are the two advantages of having Direct Internet Access? (Choose two.)

A. Limits guest Wi-Fi at the branch

B. Secure WAN transport

C. Protects remote employees

D. Threat mitigation techniques

E. Leverage local internet path

Correct Answer: BE