

## 700-751<sup>Q&As</sup>

Cisco SMB Product and Positioning Technical Overview

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## QUESTION 1

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Network based backup solution for mission critical application
- B. Integrated secure Wi-Fi to support guest devices
- C. Small form factor makes it easy to install and service
- D. Provide first line of defense against threats

Correct Answer: D

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## QUESTION 2

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)

- A. Obtain enterprise-class solution features at the SMB price
- B. Simplify deployment for organizations with limited IT staff
- C. Need to identify potentially malicious rogue devices or users
- D. Provide single pane of glass for routing and switching
- E. Separate guest traffic from production traffic at reasonable OpEx.

Correct Answer: AE

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## QUESTION 3

What are the two features licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Comprehensive
- B. Advanced security
- C. Enterprise
- D. Essential
- E. Defended

Correct Answer: BC

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## QUESTION 4

Which two architectural approaches are regarding to hyperconvergence? (Choose two.)

- A. Hybrid Cloud Management
- B. Siloed and disaggregated management
- C. scale-out unstructured data repositories
- D. HX Data Platform
- E. computational fluid dynamics (CFD)

Correct Answer: BD

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## QUESTION 5

Which are the two advantages of having Direct Internet Access? (Choose two.)

- A. Limits guest Wi-Fi at the branch
- B. Secure WAN transport
- C. Protects remote employees
- D. Threat mitigation techniques
- E. Leverage local internet path

Correct Answer: BE

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## QUESTION 6

How do Cisco catalyst SMB switches enable new business outcomes?

- A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
- B. Significant Reduction in cabling cost
- C. Fully mobility enabled
- D. Highly scalable architecture

Correct Answer: C

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## QUESTION 7

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats
- B. Limit secure access to growing set of Cloud applications

- C. Cisco delivers a common platform across network, infrastructure, appliances and the cloud
- D. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- E. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment and unify management

Correct Answer: DE

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## QUESTION 8

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. 100% centralized cloud management
- B. Secure remote collaboration
- C. Built-in SD-WAN
- D. Extending voice to small office and teleworker
- E. Unified Threat Management

Correct Answer: BD

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## QUESTION 9

What is the key architectural component that allows Cisco Meraki's data centers to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Controller and server-free design
- C. Out-of-band control plane
- D. Non-existent command line interface

Correct Answer: C

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## QUESTION 10

Which two products are considered a part of the Cisco Meraki full stack? (Choose two.)

- A. UCS servers
- B. MX security appliances
- C. MR wireless access points
- D. Aironet wireless access points

E. Catalyst switches

Correct Answer: BE

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