700-020^{Q&As}

Cisco Video Sales Essentials

Pass Cisco 700-020 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.leads4pass.com/700-020.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

What type of solution includes both premise and cloud components?

A. Persistent

B. Hybrid

C. Mobile

D. Dedicated

Correct Answer: B

QUESTION 2

Which endpoint solutions is used in a conference room or training room?

A. Room system

B. Desktop system

C. Mobile client

D. Immersive system

Correct Answer: A

QUESTION 3

What is a function of an endpoint?

A. To act as a traffic cop for network communication.

B. To provide an audio and video interface for the user.

C. To join 3 or more participants in a meeting.

D. To schedule calls.

Correct Answer: B

QUESTION 4

What can a Cisco solution enable an energy industry customer to do?

A. Exchange patient information with specialists more quickly.

B. Accelerate loan approvals.

C. Increase guest attraction with reliable services.

D. Increase the speed of repairing and replacing aging infrastructure.

Correct Answer: D

QUESTION 5

What is a common manufacturing industry need?

A. Building guest loyalty through customer satisfaction.

B. Offering more ways for students to connect to experts.

C. Addressing increased global competition.

D. Simplifying personal services for customers.

Correct Answer: D

QUESTION 6

What is a function of a conferencing solution?

A. To provide an audio and video interface for the user.

B. To join 3 or more participants in a meeting.

C. To schedule calls.

D. To act as a traffic cop for network communication.

Correct Answer: B

QUESTION 7

What is the average amount of time a Millennial stays in a job?

A. 9 Years or less

B. 5 years or less

C. 15 years or less

D. 3 years or less

Correct Answer: B

QUESTION 8

What is a horizontal approach to selling?

A. Selling to a line of business, regardless of industry.

B. Selling based on common industry needs.

C. Selling to IT.

D. Selling to friends and family.

Correct Answer: C

QUESTION 9

Which system uses Intelligent Audio to cancel out background noise?

A. DX70

B. Spark

C. Jabber

D. DX80

Correct Answer: D

QUESTION 10

What is a common Financial industry need?

A. Increasing guest loyalty with customized services.

B. Offering or scaling digital communication channels for customers.

C. Providing a way for students to collaborate electronically.

D. Addressing natural disasters.

Correct Answer: B

QUESTION 11

Which call control solution supports messaging, meeting and calling?

A. Spark

B. UCM

C. Expressway

D. HCS

Correct Answer: A

QUESTION 12

Which mobile endpoint includes persistent content capability?

A. CMA

B. Jabber

C. Spark

D. WebEx

Correct Answer: C

QUESTION 13

Where can you find links to upcoming informational webinars, training resources, and other helpful partner resource links?

A. Cisco Collaboration Community

B. Collaboration Page for Partners

C. Refresh Collab Website

D. Project Workplace

Correct Answer: B

QUESTION 14

What is a common hospitality industry need?

A. Collaborating across multiple agencies and geographies.

B. Minimizing the impact of natural disasters.

C. Managing multiple properties, employees and brands.

D. Increasing supply chain flexibility and agility.

Correct Answer: B

QUESTION 15

Which endpoint provides the highest quality and most natural meeting experience?

A. MX200

B. MX800

C. SX10

D. IX5000

Correct Answer: D