

201-COMMERCIAL-BANKING- FUNCTIONAL^{Q&As}

SalesforcenCino 201 Commercial Banking Functional Exam

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QUESTION 1

How can you calculate a risk rating (Select 2)?

- A. Qualitative
- B. Narratives
- C. Quantitative
- D. Template

Correct Answer: AC

QUESTION 2

True or False: When creating a New Risk Grade Template you should Always use the Create New Risk Grade Template Button.

- A. True
- B. False

Correct Answer: A

QUESTION 3

Which of the following ways can a Loan be created in nCino? (Select Two)

- A. Converting a Lead to a Loan
- B. New Loan Product button from Relationship
- C. Adding from Entity Involvement Related List
- D. Collateral Management Manage Collateral Button

Correct Answer: BD

QUESTION 4

True or False: The nCino Fees Feature can automatically calculate a fee as a fixed amount or a percentage of some other amount.

- A. True
- B. False

Correct Answer: B

QUESTION 5

When loans are renewed or modified, the financial institution would like to ensure that Loan Team Members (related list) are not copied from the original loan. Which ConfigVal setting should be reviewed or edited to prevent this?

- A. Relatives_To_Clone
- B. Renewal_Fields_To_Clone
- C. Relative_Fields_To_Clone
- D. Renewal_Feature_Enabled

Correct Answer: A

QUESTION 6

Where can a User find "Recent Items"?

- A. Side Pane
- B. Center Pane

Correct Answer: A

QUESTION 7

When configuring a form template from the Loan object and attempting to capture the values for fields on a related object, how must the start of the query be configured to "call- out" to that other object?

- A. {{"API_Name"}}
- B. {{FIELD="API_Name"}}
- C. {{LIST="Field_API_Name"}}
- D. {{LIST="Object_API_Name"}}

Correct Answer: D

QUESTION 8

True or False: A Limit or a Sub Limit adds additional exposure to the overall hierarchy.

- A. True
- B. False

Correct Answer: B

QUESTION 9

True or False: During Approval Process, the Stage field on Product Package and Loan are what controls the syncing for Approval.

- A. True
- B. False

Correct Answer: B

QUESTION 10

True or False: When curating data in an excel sheet, Leading zeros are sometimes hidden.

- A. True
- B. False

Correct Answer: A

QUESTION 11

True or False: Risk rating can include both qualitative and quantitative values.

- A. False
- B. True

Correct Answer: B

QUESTION 12

How do I Modify/Renew a Loan from Product Package?

- A. Credit Actions button
- B. Navigate to loan and then modify/renew
- C. Manage Loan button

D. Bulk Actions button

Correct Answer: A

QUESTION 13

The '\\Loan Details\\' Main Navigation has Sub Navigation called Questionnaire that should be the first Route that is seen when clicking the '\\Loan Details\\'.

Where is the '\\Default Context\\' checkbox checked to make the Questionnaire show up first?

- A. Route
- B. Route Group
- C. Group
- D. Screen Section

Correct Answer: B

QUESTION 14

Where would a Route with the App Name of '\\third-party-reports\\' display if you assigned it to a Group via Route Group and did NOT give it a Parent Route?

- A. In the Magic Wand
- B. It won't render because it doesn't have a Parent Route
- C. The Main Navigation
- D. The Secondary Navigation

Correct Answer: C

QUESTION 15

True or False: Updating the Status of the Covenant Management record will generate a Covenant Compliance record.

- A. True
- B. False

Correct Answer: A

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