

1Z0-219^{Q&As}

Siebel Customer Relationship Management (CRM) 8 Business Analyst

Pass Oracle 1Z0-219 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leads4pass.com/1z0-219.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Oracle
Official Exam Center

- ⚙ **Instant Download** After Purchase
- ⚙ **100% Money Back** Guarantee
- ⚙ **365 Days** Free Update
- ⚙ **800,000+** Satisfied Customers



QUESTION 1

Identify three types of users of Siebel Business Applications.

- A. Employees
- B. Contacts
- C. Customers
- D. Affiliates
- E. Partners

Correct Answer: ADE

Reference: <http://www.oracle.com/us/corporate/accessibility/siebel-accessibility-guide-163219.pdf> (page 7, second paragraph)

QUESTION 2

Select two statements that are true regarding predefined responsibilities.

- A. Views cannot be added or removed from predefined responsibilities.
- B. A copy of a predefined responsibility can be tailored to meet your needs.
- C. New predefined responsibilities can be added during configuration.
- D. They are optionally loaded during database installation.

Correct Answer: AB

QUESTION 3

A user working in a call center receives a call and is presented with a new opportunity for an existing contract. The user authenticates the contact and proceeds to add the new opportunity. Identity the four Steps to add an opportunity to it contact.

- A. Search for contact information
- B. Create contact
- C. Verify account information
- D. Add an activity to the contact
- E. Add quote to contact

F. Add opportunity to contact

Correct Answer: ACDF

QUESTION 4

Which two requirements could be met by setting business component properties?

- A. All new opportunity records should have a default sales stage of "Prospecting."
- B. Contact records should be sorted by Last Name, then by First Name.
- C. Once created, Account records cannot be deleted.
- D. Only the owner of an opportunity record can change the value of the "Revenue" field.
- E. Service Request records may not be saved without a specified owner.

Correct Answer: BC

QUESTION 5

Which option describes the role of Assignment Objects for Assignment Manager?

- A. describe when a record should be assigned to candidates
- B. identify the types of data to assign using Assignment Manager
- C. identify the people that will be assigned to records
- D. evaluate all people for a matching skill in order to assign records

Correct Answer: B

QUESTION 6

For which three types of Siebel objects can a user perform assessments?

- A. Partners
- B. Service Requests
- C. Accounts
- D. Contacts

E. Opportunities

F. Activities

Correct Answer: CDE

Reference: http://docs.oracle.com/cd/B40099_02/books/AppsAdmin/AppsAdminAssessments6.html

QUESTION 7

What relationship between entities is rare in the Siebel logical model?

A. 1:1 (one-to-one relationship)

B. 1:M (one to-many relationship)

C. M:1 (many to one relationship)

D. M:M (many to many relationship)

Correct Answer: A

Reference: <http://www.siebeloracle.com/reusing-tables-siebel/> (bulleted point #3)

QUESTION 8

Which cannot be part of an access group?

A. Position

B. Organization

C. Household

D. User List

E. Person

Correct Answer: E

Reference: <http://siebelweb.com/configuration/siebel-access-control-mechanisms/> (topic: Access- group access control)

QUESTION 9

Which three client types require a locally Installed .srf file?

A. Web client

B. Handheld client

C. Wireless Web client

D. Mobile Web client

E. Developer Web client

Correct Answer: D

Reference: http://dream2real.weebly.com/uploads/6/1/3/9/6139766/11_siebel_client_types.pdf (slide 10, second sub-bulleted point of the first bullet)

QUESTION 10

Which client accesses local .cfg and .srf files and directly accesses a local database and Siebel file System?

A. Web Client

B. Wireless Web Client

C. Dedicated Web Client

D. Handheld Client

Correct Answer: D

QUESTION 11

Select the two characteristics that describe a dynamic picklist and pick applet.

A. Always display values in a single column drop down list.

B. Data is only added via an Administration Data View.

C. Data that users enter will be made available for other users to select.

D. Allow users to select multiple records.

E. Allow users to select a single record.

Correct Answer: CE

QUESTION 12

What is used to capture relationships between Siebel database tables?

A. Index

B. User key

C. Primary key

D. Foreign key

Correct Answer: D

QUESTION 13

How can you add the necessary objects to the Object Explorer if the object types that you need are not displayed in the tools Object Explorer?

A. Right click the Object explorer window and select Show All.

B. Select View > Objects and select All, then click the Add button.

C. Select View > Options and select the Object Explorer tab and select objects to add.

D. Right click the Object Explorer window and select Add Objects, then select the objects to add.

Correct Answer: C

QUESTION 14

Which statement is false about divisions?

A. Divisions belong to organizations and have no direct effect on visibility.

B. To implement Siebel Business applications, you must create at least one new division.

C. A division is automatically created when you create an organization.

D. The administrator cannot delete a division once it is created.

E. An organization can contain multiple divisions.

Correct Answer: A

Reference: http://docs.oracle.com/cd/B40099_02/books/Secur/Secur_AccessControl18.html (second paragraph)

QUESTION 15

When does data get written to the Siebel database during Task execution using the Siebel task UI?

A. at the end of each step in the task

B. when the user clicks the Save button

C. when the user pauses the task

D. when the user clicks the Submit button

Correct Answer: D

Reference: http://dream2real.weebly.com/uploads/6/1/3/9/6139766/39_the_task_ui.pdf (slide 13)

[1Z0-219 VCE Dumps](#)

[1Z0-219 Study Guide](#)

[1Z0-219 Exam Questions](#)