

1Z0-1077-21^{Q&As}

Oracle Order Management Cloud Order to Cash 2021 Implementation Essentials

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QUESTION 1

Your customer is in the business of selling laptops.

Which three seeded pricing attributes are available when you set up Customer Pricing Profiles for your customer? (Choose three.)

- A. Customer rating
- B. Cost-to-serve
- C. Customer value
- D. Days Sales Outstanding
- E. Customer credit limit

Correct Answer: ABC

QUESTION 2

Your customer wants to use Oracle Integration Cloud Service with Order Management to communicate business events. Select the option that shows the correct order in which the steps should be executed.

- A. Manage business event trigger points, create an integration, create a connection, and track business events.
- B. Track business events, manage business event trigger points, and create an integration.
- C. Manage business event trigger points, create a connection, create an integration, and track business events.
- D. You cannot use Oracle Integration Cloud service with Order Management to communicate business events.
- E. Create an integration, create a connection, and track business events.

Correct Answer: C

QUESTION 3

Your company wants to revise an existing sales order in Order Management Cloud to compensate the downstream legacy fulfillment system that does not allow any update to the already interfaced fulfillment lines.

What type of compensation pattern rule would you need to define for the orchestration process fulfillment step?

- A. Define one rule of type CREATE.
- B. Define one rule of type UPDATE.
- C. Define two rules: one of type CANCEL and another of type CREATE.

D. Define one rule of type CANCEL_CREATE.

Correct Answer: C

A rule that you can set on an orchestration process step that specifies the adjustments to make when an order changes. Undo, Redo, Update, Cancel, and None are each an example of a compensation pattern. For example, assume the compensation pattern for a Create Shipment step is Redo, and that this step calls the Cancel service and the Create service. If Order Management receives a change order that includes a new warehouse for this step, then it runs the Cancel service and the Create service again.

QUESTION 4

The order manager in your company likes to monitor order delivery commitments in real time for customers.

Identify the Order Management Oracle Transactional Business Intelligence (OTBI) dashboard that can be used to get all possible root causes for orders that are not fulfilled on time.

A. Fulfillment line in Jeopardy

B. Orders on Backorder

C. Orders on Past Due

D. Orders in Jeopardy

E. Orders on Hold

Correct Answer: C

Orders in jeopardy ?Details ?The Fulfillment Lines in Jeopardy Analysis shows the number of fulfillment lines that are in jeopardy, using a bar for each jeopardy priority that you have defined. For example, a range can indicate high, medium, or low jeopardy priorities. You can click a range bar to drill down to the Manage Fulfillment Lines page, which displays a list of fulfillment lines restricted to the exception type that corresponds to that range, as indicated by an icon in the Exception Type column. Orders on Past Due ?Details and allows filtering based upon : Year Inventory Organization Name Item Name Business Unit Name Bill-to Customer Name Ship-to Customer Name So Past due seems to give root cause details while Jeopardy gives ranges

QUESTION 5

Your customer would like automatic e-mail notifications to be sent for specific business events. On the Manage Business Event Trigger Points page, which business event trigger points can be used to enable email notifications?

A. Order header status update and order attribute update

B. Order header status update and hold

C. Order attribute update and hold

D. Change order compensation complete and hold

E. Hold and split

Correct Answer: D

QUESTION 6

Your company has two business units: BU1 and BU2. Each has a warehouse associated with it: W1 and W2, respectively. W1 has transferred the required material to W2 along with an intercompany invoice. On receiving the material, W2 finds that the material has a defect, and decides to scrap it in its warehouse, which is more cost-effective than sending it back to W1. But BU2 wants a credit from BU1 against the invoice amount that is already paid to BU1 because the material was defective and not consumed.

What action would you need to take to address this business requirement?

- A. Deselect the check box "Physical Material Return Required" in the Create Financial Orchestration Flow user interface under Financial Orchestration.
- B. Perform Accounting only Return against the transfer order by using the Manage Returns user interface.
- C. Perform a spreadsheet upload of the transfer order of type Accounting only Return from W2 to W1.
- D. Create an accounting rule in the Create Documentation and Accounting Rule user interface under Financial Orchestration.

Correct Answer: B

Physical Material Return Required is available in manage returns and used for accounting only

QUESTION 7

A furniture retailer wants its online buyers to first choose their underlying need, which will then direct them to the related list of accessories and product parts of the configurable furniture product. The retailer intends to do this by presenting standard questions to the online buyers on their needs, and then presenting the related list of accessories and parts through dynamic user interfaces.

What step is required to enable this feature?

- A. Add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator.
- B. Add a supplemental structure to the option classes of the item-based model in the workspace area of the Configurator.
- C. Add a supplemental structure to the root node of the item-based model in Fusion Product Hub, and then import it into the Configurator.
- D. Add a supplemental structure at the option class level for each model product in Fusion Product Hub, and then import it into the Configurator.

Correct Answer: A

QUESTION 8

Available to promise rules are _____.

- A. Seeded using APICS conventions
- B. User defined in order management module
- C. User defined using a matrix of selectable criteria
- D. User defined in the global order promising module
- E. System assigned base upon the item type, cumulative lead time and un consumed forecast

Correct Answer: C

QUESTION 9

In which fulfillment process does a specific sales order demand trigger a supply creation, and a firm link is established between the sales order and the supply?

- A. Consignment order
- B. Internal Transfer
- C. Configure to order
- D. Back-to-back
- E. Drop Ship

Correct Answer: D

The back-to-back fulfillment process is one in which specific sales order demand triggers supply creation, and a link is established between the sales order and the supply.

QUESTION 10

Which Oracle Transactional Business Intelligence subject area should you use to build an online custom port that shows the number of orchestration orders for a selected orchestration process status?

- A. Distributed Order Orchestration ?Order Lines Real Time
- B. Distributed Order Orchestration ?Fulfillment Lines Real Time
- C. Distributed Order Orchestration ?Process Instances Real Time
- D. Distributed Order Orchestration ?Process Instances

Correct Answer: C

QUESTION 11

Your customer has requested that sales order details are sent to his e-mail address. How will Order Management Cloud format the order details in the e-mail?

- A. Order Management will include the order details in an attached Word document.
- B. Order Management will include the order details in an attached PDF (Portable Document Format).
- C. You cannot send order details through an e-mail.
- D. Order Management will include a link to a webpage with order details in the body of the e-mail.
- E. Order Management will include the order details in the body of the e-mail.

Correct Answer: B

QUESTION 12

Which four options apply to the "Lead Time" mode? (Choose four.)

- A. Lead time can be specified in multiple ways.
- B. The item is promised on the requested date irrespective of availability.
- C. Calendars and transit time constraints are respected.
- D. No supply availability search is performed.
- E. The order promising engine does not generate any pegging.

Correct Answer: ACDE

QUESTION 13

Your company wants to define different status conditions for fulfillment lines that have different categories assigned to a single orchestration process in Order Management Cloud.

Which two configurations would you perform to meet this requirement? (Choose two.)

- A. Define a fulfillment line status rule set for each category.
- B. Create a unique step for each category and assign different "next expected task statuses."
- C. Define orchestration process status values for each category.
- D. Assign the status catalog to the orchestration process.

Correct Answer: CD

An orchestration process is a predefined business process that coordinates the orchestration of physical goods and activities within a single order and automates order orchestration across fulfillment systems.

QUESTION 14

You are revising a sales order by manually scheduling the following fulfillment line and splitting it.

Which three order attributes can be updated for the split line? (Choose three.)

Order	Fulfillment Line	Item	Item Description	Ordered Quantity	UOM	Order Line	Status	Warehouse	Orchestration Process Name	Unit Selling Price	Shipping Method	Scheduled Ship Date
74263	42370	CM6755020	8" Black Case with Bluetooth Keyboard	10	Ea	1	Manual Scheduling Required	Atlanta	DOO_OrderFulfillmentGenericProcess	17.00USD	DHL AIR Next day air	4/24/2016 19:00

- A. Fulfillment Line shipment method
- B. Fulfillment Line warehouse
- C. Fulfillment Line scheduled ship date
- D. Fulfillment Line unit selling price
- E. Fulfillment Line quantity

Correct Answer: ABE

QUESTION 15

Your company wants to default the preferred fulfillment warehouse and scheduled ship date as order requested date during order import and skip the scheduling task for a particular order type.

What are the two business rules that must be configured to achieve this requirement? (Choose two.)

- A. Define a branching condition rule.
- B. Define a lead time expression rule.
- C. Define a line selection criteria rule for the scheduling task.
- D. Define a compensation pattern rule.
- E. Define a pre-transformation defaulting rule.

Correct Answer: CE

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