

# PLATFORM-APP-BUILDER<sup>Q&As</sup>

Salesforce Certified Platform App Builder

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## QUESTION 1

The marketing team at Universal Containers has a list of 400 leads they would like to upload to Salesforce. They need to avoid creating duplicate records.

Which two actions should be taken to meet this requirement? (Choose two.)

- A. Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.
- B. Use Data Loader's update function to import leads and match to existing records based on e-mail address.
- C. Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to-Lead scenario.
- D. Upload the lead list using the Import Wizard and select a Matching Type to prevent duplicate lead creation.

Correct Answer: AD

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## QUESTION 2

Which of the following statements are true about Record IDs? (Choose two.)

- A. The 18 character ID is case?insensitive
- B. The 15 character ID is case?insensitive
- C. The 18 character ID is case?sensitive
- D. The 15 character ID is case?sensitive

Correct Answer: AD

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## QUESTION 3

Universal Containers is migrating its sales operations from a legacy system that was used in Europe. Opportunities need to be imported with the proper country currency. Which two steps should an app builder configure to meet these requirements? (Choose two.)

- A. Include the currency ISO code in all currency fields in the import file.
- B. Use Data Loader to import the records.
- C. Include the currency ISO Code Column in the import file.
- D. Use import the currency ISO Code Column in the import file.
- E. Use Import Wizard to import the records.

Correct Answer: AB

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## QUESTION 4

How can an App Builder share Favorites with other Salesforce users?

- A. Share link in the Favorites drop-down menu.
- B. Sharing can only be performed by users with System Administrator rights.
- C. Favorites Settings under My Personal Information.
- D. Favorites can't be shared with other users.

Correct Answer: D

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## QUESTION 5

Which two are capabilities of record types? (Choose two.)

- A. Displaying different field labels.
- B. Displaying different page layouts.
- C. Filtering picklist values.
- D. Having multiple record types on one record.

Correct Answer: BC

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