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QUESTION 1

Split testing allows you to test user response rates to different versions of your email marketing messages. Which factors can you test on? Choose TWO of the following:

- A. Subject line
- B. Message content
- C. Text only version
- D. Open rate
- E. Click-Through-Rate
- Correct Answer: AB

QUESTION 2

You have heard that there are risks with mobile marketing campaigns. Select TWO such risks from the list shown below:

- A. Intrusive content
- B. Breach of policy
- C. Personalized
- D. Always on
- E. Contextualized

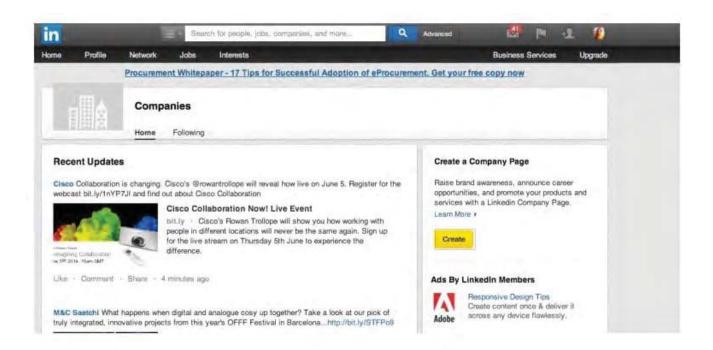
Correct Answer: AB

QUESTION 3

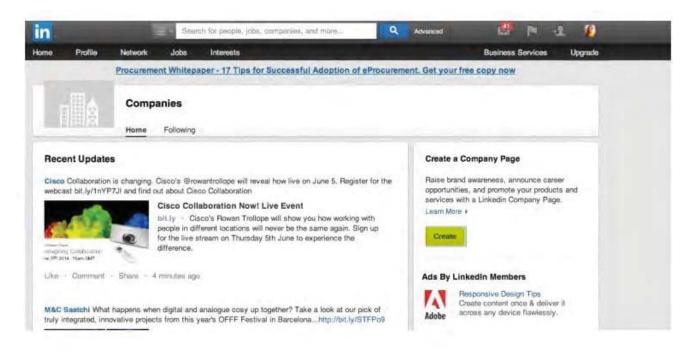
HOTSPOT

You wish to create a LinkedIn Company page. Where would you next click to create a company page?

Hot Area:



Correct Answer:



QUESTION 4

HOTSPOT

You wish to record where the impact of pre-Christmas radio campaigns tapered off. Where would you first click in the screen shown in order to add this kind of note?

Hot Area:

me Reporting	Customisation Admin	Digital Marketing Institu	All Site Da	ta
Overview				
Sessions - VS. Select	a metric	Hourly	Day Week	Monti
Sessions				
3,000		~		
Sessions 3,000		\sim	/	-

Correct Answer:

Overview	
Sessions * VS. Select a metric	Hourly Day Week Mon
Sessions	
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1,500	
22 May 29 May 5 Jun	12 Jun

QUESTION 5

Which one of the following is considered as the first step in a social media marketing campaign? Choose one of the following: Exhibit:



- A. Listening
- B. Posting
- C. Responding
- D. Interacting
- Correct Answer: A

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