

P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Which feature of Rational Focal Point (RFP) is used to chart the results of Pairwise Comparisons?

- A. Prioritize
- B. Visualize
- C. Relational Graph
- D. Display

Correct Answer: B

QUESTION 2

What is NOT one of the three types of data that Rational Focal Point (RFP) is specifically designed to manage?

- A. product
- B. portfolio
- C. performance
- D. requirements

Correct Answer: C

QUESTION 3

A customer has project-related data spread out in different Excel documents and MS Project files, which reduces transparency of the organization work. Which feature in RFP can help this customer to consolidate and provide an overview of project data?

- A. history attributes to organize and display working history of the project
- B. e-mail notifications, which provide rankings as to importance and most use
- C. data stored in one database, the Gantt chart and integration to MS Project
- D. report generation, which can be customized

Correct Answer: C

QUESTION 4

Which customer pain point is best addressed by the Visualize feature of Rational Focal Point (RFP)?

- A. need for facts not opinions to support requirement priorities

- B. unclear requirements
- C. not being agile enough to react to the market
- D. late product releases due to changing scope/priorities

Correct Answer: A

QUESTION 5

What cannot be changed under the Rational Focal Point (RFP) Preferences menu?

- A. password
- B. user level of access
- C. login actions
- D. date and number format

Correct Answer: B

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