

# P2140-049<sup>Q&As</sup>

IBM Rational Focal Point Technical Sales Mastery Test v1

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**QUESTION 1**

A software developer wants to keep key stakeholders updated on the progress of the product development without giving them behind-the-scenes access to the Focal Point database. Which feature of Rational Focal Point best meets these developer requirements?

- A. workspaces
- B. Priority Overview
- C. public homepage
- D. workspace export

Correct Answer: C

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**QUESTION 2**

Three of the following services are provided by Rational Focal Point (RFP). Which service is NOT provided by Rational Focal Point (RFP)?

- A. value-based selection
- B. logical code analysis
- C. market planning
- D. planning release content

Correct Answer: B

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**QUESTION 3**

Which customer pain point is best addressed by the Visualize feature of Rational Focal Point (RFP)?

- A. need for facts not opinions to support requirement priorities
- B. unclear requirements
- C. not being agile enough to react to the market
- D. late product releases due to changing scope/priorities

Correct Answer: A

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**QUESTION 4**

What is NOT a step in the review process?

- A. review the Action List
- B. determine ownership of needed corrections
- C. prioritize the requirements
- D. estimate the consequences of unfulfilled checkpoints

Correct Answer: C

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## QUESTION 5

How do Focal Point Database components fit within each other?

- A. modules > workspaces > attributes > elements
- B. modules > elements > attributes > workspaces
- C. workspaces > modules > elements > attributes
- D. workspaces > modules > attributes > elements

Correct Answer: C

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