

P2140-049^{Q&As}

IBM Rational Focal Point Technical Sales Mastery Test v1

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QUESTION 1

Rational Focal Point (RFP) helps customers with several types of detailed planning. However, RFP is NOT designed to help with which type of detailed planning?

- A. roadmap planning
- B. market planning
- C. resource planning
- D. release planning

Correct Answer: C

QUESTION 2

For Product Management, Rational Focal Point (RFP) provides three capabilities that are key to building the right products for the right markets at the right time. What is NOT one of the three key capabilities offered by RFP?

- A. automated idea capture
- B. value-based selection
- C. system modeling
- D. product investment visibility

Correct Answer: C

QUESTION 3

Three of the following services are provided by Rational Focal Point (RFP). Which service is NOT provided by Rational Focal Point (RFP)?

- A. value-based selection
- B. logical code analysis
- C. market planning
- D. planning release content

Correct Answer: B

QUESTION 4

Which customer has the LEAST use for Rational Focal Point (RFP)?

- A. a law firm
- B. a small electronics developer
- C. a heavy equipment manufacturer
- D. a pharmaceutical company

Correct Answer: A

QUESTION 5

Which chart is NOT part of the Visualize feature?

- A. XY Chart
- B. RadarChart
- C. Gantt Chart
- D. Waterfall Chart

Correct Answer: C

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