

P2020-795^{Q&As}

IBM Decision Optimization Technical Mastery Test v2

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QUESTION 1

A technical seller has conducted an IBM Decision Optimization Discovery Workshop with a client. Which situation requires further discovery?

- A. The project budget is not yet fixed.
- B. The client has not yet provided data for a proof of concept.
- C. The key stakeholders have not attended the workshop sessions.
- D. The Time To Pay value cannot exactly be determined.

Correct Answer: B

QUESTION 2

A Decision Optimization technical seller is working with the seller on a new opportunity.

What is the first step to help a prospect envision what problems in their organization can be solved using IBM Decision Optimization?

- A. invite the prospect to an IBM Analytics trade show
- B. Use a solution map in order to explore potential application areas.
- C. Show an existing demonstration using the prospect's data set
- D. Request a product road map demonstration from PLM.

Correct Answer: B

QUESTION 3

A customer wants to provide a web based user interface (UI) to its business users for reviewing the Key Performance Indicators of their production schedule. They maintain this as a master scenario in Decision Optimization Center (DOC) based solution. Which DOC feature can be leveraged for developing a reviewer web UI?

- A. Decision Optimization Center CPLEX Server
- B. Decision Optimization Center Data Server
- C. Decision Optimization Center Client
- D. Decision Optimization Center REST API

Correct Answer: C

QUESTION 4

Which differentiates IBM Decision Optimization solutions against packaged solutions?

- A. The upfront cost is often significantly lower compared to packaged solutions.
- B. They are easier and faster to install and get up and running.
- C. They offer unique competitive advantage with no custom development required.
- D. They can evolve in the future to address changes in business requirements.

Correct Answer: A

QUESTION 5

A large paper manufacturer makes standard and specialty papers. The production process makes batches of long rolls of paper. Individual customer orders can be accommodated by cutting the rolls into segments of varying widths. They have requested that IBM develop an optimization solution that improves their operational efficiency. Which is an appropriate goal to be optimized in this situation?

- A. Reduce scrap loss.
- B. Verify all customer orders.
- C. Estimate set-up times between orders.
- D. Design a color pattern for each roll processed.

Correct Answer: A

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