

P2020-795^{Q&As}

IBM Decision Optimization Technical Mastery Test v2

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QUESTION 1

A manufacturer wants to implement Sales and Operations Planning and is considering a packaged application from a major database vendor. Which is a sales point for a solution based on IBM Decision Optimization Center (DOC)?

- A. IBM DOC handles end to end transactions processes.
- B. IBM DOC has a packaged application for Sales and Operations Planning
- C. IBM DOC solutions are customized to the customer's unique business model.
- D. IBM DOC solves linear optimization problems.

Correct Answer: B

QUESTION 2

A prospect is considering potential implementations of decision optimization and business intelligence. Which best describes the relationship between these two technologies?

- A. Business Intelligence provides valuable insight into data that complements Decision Optimization.
- B. Decision Optimization requires implementation of Business Intelligence.
- C. C. Business Intelligence and Decision Optimization serve the same purpose. There is no value in implementing both
- D. Business Intelligence and Decision Optimization are completely distinct and not suitable for integration.

Correct Answer: A

QUESTION 3

A customer is interested in having a single environment for running their predictive and decision optimization models. The predictive model, developed as an SPSS stream,

- A. Decision Optimization Center Data Server
- B. Decision Optimization Center Solution Accelerator
- C. WebSphere Application Server
- D. Decision Optimization Center Client

Correct Answer: B

QUESTION 4

A customer is interested in deploying an optimization solution with IBM Decision Optimization CPLEX Deployment Edition. What should the technical seller inquire about that would allow the IBM team to come up with a sizing

recommendation?

- A. The number of business users that will be using the optimization application.
- B. The number of concurrent optimization requests that are expected to reach CPLEX at any given time
- C. The amount of time it takes for CPLEX to solve a single optimization request
- D. The number of variables and constraints in the optimization problem

Correct Answer: D

QUESTION 5

The roles of sellers and technical sellers often overlap. What key action must the technical seller take to enable the seller to provide an accurate software license price quote for IBM Decision Optimization Center?

- A. Determine if any contract terms should be altered
- B. Discuss solution implementation timeline and project resources
- C. Discuss deployment architecture and expected usage patterns
- D. Review proposals for similar past solutions for existing clients

Correct Answer: C

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