# P1000-015<sup>Q&As</sup>

IBM B2B Collaboration Solutions Technical Mastery v2

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#### **QUESTION 1**

Which two statements about PEM are correct?

- A. Encrypts data for B2B transmissions
- B. Recommends best partners to fulfill
- C. Manages external partners as well as users within the sponsor organization
- D. Provides pre-defined onboarding activities
- E. Provides aggregate insights on business transactions

Correct Answer: CD

#### **QUESTION 2**

Which two offerings are included in B2B Collaboration solutions? (Select 2.)

- A. B2B Software
- B. Order Management
- C. Partner Engagement Manager
- D. Supply Chain Insights
- E. Store Engagement
- Correct Answer: AC

Reference: https://www.ibm.com/supply-chain/b2b-integration

#### **QUESTION 3**

When configuring a solution for MFT customers, which product should always be considered?

- A. Sterling Secure Proxy
- B. Gentran
- C. Order Management
- D. Supply Chain Insights

Correct Answer: A

Reference: https://www.ibm.com/blogs/watson-customer-engagement/2017/09/25/7-ways-ibm-leadingsecurity-push-managed-file-transfer-mft/

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#### **QUESTION 4**

For B2B Collaboration Solutions pricing, what are entitlements controlled by?

A. PPA/IPLA agreement

B. The level of security required

C. Keys

D. The industry sector of the client

Correct Answer: A

#### **QUESTION 5**

What is a key PEM competitive differentiator?

A. It easily integrated with a myriad of IBM and non-IBM solutions through the use of IBM Universal Behavior Exchange, an optional add-on feature

B. It is an on-premise solution, allowing clients full control of their system and ensuring security for even the most sensitive partner data

C. It is agnostic of location, with hybrid deployment options (public, private or local cloud) based on the client\\'s IT strategy and data security requirements

D. It uses blockchain technology to create immutable records

Correct Answer: B

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