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IBM B2B Collaboration Solutions Technical Mastery v2

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QUESTION 1

For B2B Collaboration Solutions pricing, what are entitlements controlled by?

A. PPA/IPLA agreement

B. The level of security required

C. Keys

D. The industry sector of the client

Correct Answer: A

QUESTION 2

Who is IBM B2B Software\\'s biggest competitor. In terms of B2B Cloud Services offering?

A. webMethods

B. TIBCO

C. Opentext/GXS

D. Axway

Correct Answer: D

Reference: https://www.itcentralstation.com/products/ibm-b2b-integrator-alternatives-and-competitors

QUESTION 3

Which offering is NOT a part of B2B Collaboration solutions?

A. Sterling File Gateway

B. Supply Chain Insights

C. IBM Control Center

D. Sterling Connect:Direct

Correct Answer: B

QUESTION 4

What information is NOT required to build a new PEM quote for customers?

A. IBM service billing frequency (Up-front, annually, quarterly, monthly...)

B. # of B2B transactions allowed per month with your trading partners

C. Number of expected customers, suppliers, partners or transmissions to be on-boarded or managed

D. three years of customer commitment in the initial agreement

Correct Answer: C

QUESTION 5

Which of the following is NOT a benefit of PEM?

A. Automated data mapping =saves time

B. Faster onboarding = faster time to revenue

C. Less errors = reduced support costs

D. Automation = reduced resource expense

Correct Answer: B

Reference: https://www.ibm.com/us-en/marketplace/trading-partner-onboarding-solution

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