

P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

Pass IBM P1000-015 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leads4pass.com/p1000-015.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by IBM Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



QUESTION 1

What is the primary value proposition for MFT?

- A. Allowing clients to integrate business processes by sending/receiving files with their trading community
- B. Tracking and managing partner skills and engagement
- C. Bundles enveloping, pre-processing, mapping, de-enveloping, and post processing into a single tool which is very effective for EDI
- D. Enabling unsecure and unaudited file exchanges to occur throughout the organization

Correct Answer: A

Reference: <http://www.redbooks.ibm.com/redbooks/pdfs/sg247927.pdf>

QUESTION 2

Which is s key discovery question specific to B2B Collaboration solutions?

- A. Many of our customers have developed a Center of Excellence approach around data integration and file movement. Is this something you are pursuing for your business?
- B. What should an optimal customer journey look like, and what channels are involved?
- C. Regarding online pricing, how can you sense competitive moves and react in real time?
- D. How valuable would it be if you order fulfillment process could detect disruptions to customer orders and alert you before they impact customer promise dates?

Correct Answer: D

QUESTION 3

What information is NOT required to build a new PEM quote for customers?

- A. IBM service billing frequency (Up-front, annually, quarterly, monthly...)
- B. # of B2B transactions allowed per month with your trading partners
- C. Number of expected customers, suppliers, partners or transmissions to be on-boarded or managed
- D. three years of customer commitment in the initial agreement

Correct Answer: C

QUESTION 4

Who is considered a key buyer for B2B Collaboration solutions?

- A. Chief Supply Chain Officer
- B. Chief Financial Officer
- C. Chief marketing Officer
- D. Business Continuity Manager

Correct Answer: D

QUESTION 5

Which B2B Collaboration solutions offering facilities the onboarding process and manages the partner community?

- A. B2B Integrator
- B. Connect:Direct
- C. B2B Onboarding Manager
- D. Partner Engagement Manager

Correct Answer: D

Reference: <https://www.ibm.com/us-en/marketplace/trading-partner-onboarding-solution>

[P1000-015 PDF Dumps](#)

[P1000-015 Exam Questions](#)

[P1000-015 Braindumps](#)