

ORDER-MANAGEMENT- ADMINISTRATOR^{Q&As}

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QUESTION 1

Universal Containers (UC) is evaluating Salesforce Order Management for managing its overarching process because their current system is written mostly in Apex code and has proved difficult to modify, deploy and debug. What are three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data?

- A. It allows for non-coding members of staff to contribute suggestions for optimizations and better overall customer experience
- B. The admin can attach a debugger to live customer sessions
- C. It will notify the admin before a third party integration's data interface has changed
- D. The admin can easily debug specific business cases visually.
- E. Because it is visual it is also self-documenting as changes are made

Correct Answer: BDE

Three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data are:

The admin can attach a debugger to live customer sessions. This allows the admin to monitor and troubleshoot the flow execution in real time, without affecting the customer experience or data integrity.

The admin can easily debug specific business cases visually. This allows the admin to test the flow with different input values and see how the flow behaves in a graphical interface, without writing any code.

Because it is visual it is also self-documenting as changes are made. This allows the admin to easily understand and maintain the flow logic, as well as track the changes and versions of the flow.

https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

QUESTION 2

Which three options are the main types of building blocks when working in Flow Builder?

- A. Connectors
- B. Elements
- C. Async processes
- D. Data lookups
- E. Resources

Correct Answer: ABE

The main types of building blocks when working in Flow Builder are:

Elements: These are the components that define the logic and functionality of a flow. Elements include actions, assignments, decisions, loops, screens, subflows, and waits.

Resources: These are the variables, constants, formulas, collections, and record choice sets that store data in a flow. Resources can be used as inputs or outputs for elements.

Connectors: These are the arrows that connect elements and resources in a flow. Connectors determine the sequence and direction of the flow execution.

References: [Flow Building Blocks]

QUESTION 3

A developer needs to create a scheduled job in an external system to move Order data into a Salesforce org every 24 hours. In which two ways can this off-platform job be established without additional third-party tools?

- A. Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data
- B. Set up an SFTP server as a waystation. drop the files there using the off-platform job and schedule a job in-platform to process the file
- C. Create a job in the org (on-platform) to drop a file of existing data. Use the off-platform machine to generate a file and identify the details between the two. Push the changes to the org's "Import" directory
- D. Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs

Correct Answer: AD

Two ways that this off-platform job can be established without additional third-party tools are:

Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data. The CLI is a tool that allows developers to interact with Salesforce from the command

line. The developer can use the CLI to create scripts that use commands such as `force:data:bulk:upsert` or `force:data:tree:import` to import data from CSV or JSON files into Salesforce.

Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs. The APIs are interfaces that allow developers to access data and functionality in Salesforce from external systems.

The developer can use the APIs, such as REST API or Bulk API, to create a script that authenticates with Salesforce using OAuth 2.0 or JWT, and then performs operations such as insert, update, or delete on Order data. [https://](https://developer.salesforce.com/docs/atlas.en-us.sfdx_cli_reference.meta/sfdx_cli_reference/cli_reference_force_data.htm)

developer.salesforce.com/docs/atlas.en-us.sfdx_cli_reference.meta/sfdx_cli_reference/cli_reference_force_data.htm
https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/intro_what_is_rest_api.htm
https://developer.salesforce.com/docs/atlas.en-us.api_asynch.meta/api_asynch/asynch_api_intro.htm

QUESTION 4

What type of relationship exists between FulfillmentOrder and Order Delivery Method?

- A. Lookup (Order Delivery Method)

- B. Master-Detail (Order Delivery Method)
- C. Junction (Many to Many)
- D. One-to-One Lookup (Location) FulfillmentFrom LocationId

Correct Answer: A

The type of relationship that exists between FulfillmentOrder and Order Delivery Method is Lookup (Order Delivery Method). A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. In this case, a FulfillmentOrder has a Lookup field named Order Delivery Method that references an Order Delivery Method record. An Order Delivery Method is a record that represents a delivery option for fulfilling orders, such as standard shipping, express shipping, in-store pickup, etc. An Order Delivery Method can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Order Delivery Method.

https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htmandtype=5

https://help.salesforce.com/s/articleView?id=sf.order_management_order_delivery_method.htmandtype=5

QUESTION 5

When a new Payment Summary is created, an email should be sent to the owner of the associated account and an approval after review should be required. What three steps should the administrator do to implement this functionality?

- A. Create an email alert action
- B. Create a trigger flow when the payment summary is created with an email flow node
- C. Create an approval process on the Payment Summary object
- D. Create a flow to send an email to the owner of the associated account when a payment summary is created
- E. Create an email template

Correct Answer: ACE

Three steps that the administrator should do to implement this functionality are:

Create an email template. An email template is a reusable message that contains merge fields that are populated with data from records when the email is sent. The administrator can create an email template for the Payment Summary object

that includes information such as the payment amount, date, status, etc. Create an email alert action. An email alert action is a type of action that sends an email to one or more recipients when a flow executes. The administrator can create

an email alert action that uses the email template created in the previous step and sends it to the owner of the associated account when a new Payment Summary is created.

Create an approval process on the Payment Summary object. An approval process is a way to automate the approval of records based on certain criteria and actions. The administrator can create an approval process on the Payment

Summary object that requires an approval after review from a designated approver.

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https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_action_email.htmandtype=

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[id=sf.approvals_creating_approval_processes.ht&mandtype=5](https://help.salesforce.com/s/articleView?id=sf.approvals_creating_approval_processes.ht&mandtype=5)

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