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QUESTION 1

Where would you find short, downloadable, ready-to-present-to-customer presentations on PartnerCenter?

- A. Spotlight Presentations
- B. EBL Presentations
- C. Library on www.netapp.com
- D. Channel Training Web Stream Presentations

Correct Answer: A

QUESTION 2

Which three customer needs are common in Microsoft SQL Server environments? (Choose three.)

- A. high uptime requirements
- B. stringent Service Level Agreements
- C. consolidating storage for multiple servers
- D. adequate staff to manage backups
- E. virus protection

Correct Answer: ABC

QUESTION 3

How does NetApp Snapshot technology help customers meet their RTOs?

- A. provides near instantaneous data recovery
- B. consumes no storage when the Snapshot is taken
- C. reduces the amount of data loss
- D. minimizes performance impact

Correct Answer: A

QUESTION 4

What differentiates NetApp from its competition? (Choose two.)

A. NetApp storage systems share a single architecture across the product line.



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- B. Snapshot technology allows customers to back up to tape.
- C. NetApp supports Fibre Channel and Serial ATA disks in the same array.
- D. Unique features such as RAID-DP and thin provisioning are standard.

Correct Answer: AD

QUESTION 5

Which two are benefits that NetApp Operations Manager provides to customers? (Choose two.)

- A. centralized and automated configuration management
- B. multi-vendor storage management
- C. resource and capacity utilization reporting
- D. server workload balancing

Correct Answer: AC

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