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QUESTION 1

Which three benefits do customers realize when using NetApp storage in their database environment? (Choose three.)

- A. simpler storage management and maintenance
- B. superior application support
- C. quick and easy storage provisioning
- D. greater storage utilization
- E. easier redeployment of existing storage

Correct Answer: ACD

QUESTION 2

Most Oracle customers require large development environments and they are concerned about the amount of storage required to support them. Which statement defines the NetApp value proposition for this situation?

- A. NetApp FlexClone provides the ability to almost instantly create development environments without using additional storage capacity.
- B. The NetApp Unified Storage approach allows customers to use both primary and secondary storage for development.
- C. The NetApp scalable storage architecture allows customers to dynamically grow database environments at their own pace.
- D. NetApp SnapVault uses less storage capacity when creating a development environment.

Correct Answer: A

QUESTION 3

NetApp is in the Leadership quadrant of the Gartner Magic Quadrant for Mid-Range Enterprise Disk Arrays rating of storage vendors. This is their highest rating and pertains to _____.

- A. strategic business partnerships
- B. financial stability
- C. completeness of vision and ability to execute
- D. world-class service and support

Correct Answer: C

QUESTION 4

A customer wants to provide a greener environment in their data center. What should you emphasize in your proposal to this customer? (Choose two.)

- A. NetApp provides slower spinning disks to reduce power consumption.
- B. NetApp provides efficient storage usage with its Advanced Single Instance Storage (A- SIS).
- C. NetApp provides FlexClone to reduce the number of disks required for testing and development.
- D. NetApp provides the ability to increase the number of cooling fans in the disk shelves.

Correct Answer: BC

QUESTION 5

Where would you find short, downloadable, ready-to-present-to-customer presentations on PartnerCenter?

- A. Spotlight Presentations
- B. EBL Presentations
- C. Library on www.netapp.com
- D. Channel Training Web Stream Presentations

Correct Answer: A

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