NCSR-LEVEL-3^{Q&As}

Nutanix Certified Sales Representative (NCSR): Level 3

Pass Nutanix NCSR-LEVEL-3 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.leads4pass.com/ncsr-level-3.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

An internet analytics company spend $20 million a year on AWS. You havean opportunity to capturesome of that spend. Which question should you ask to determine what kind of Nutanix opportunityexists with this client?

A. How much do they send on their inhouse storage environment?

B. How many IT professional do they employ?

C. Which predictable workloads are residing in AWS?

D. Which elastic workloads resides in AWS?

Correct Answer: C

QUESTION 2

How does Nutanix allows Splunk to take full advantages of servers virtualization without the limitation of other solutions?

A. Nutanix AFS delivers high performance storage for virtualization usable by Splunk

B. Capacity Advisor will help Splunk administrators tweak storage tiers on the Nutanix platform

C. Nutanix DSF (Distributed Storage Fabric) allows Splunk indexers to access data locally

D. Deduplication will reduce the footprint of the data making virtualization more straight forward

Correct Answer: C

QUESTION 3

A Vmware customer evaluating HCI prefers VSAN. The customer understand that Nutanix is market leader, but believes that VSAN is "good enough" for their needs.

What is an example of a question that you should respond in this situation?

A. What is your IT budget for next year?

B. Are you interested in reducing your virtualizing licensing cost?

C. What hardware platform would you run Nutanix on given the choice?

D. What VMs would you run in the public cloud?

Correct Answer: B

QUESTION 4

The director of a big data organization appreciates the overall Nutanix value proposition but is skeptical that it can perform in a large Splunk deployment.

Which case studies should you use to overcome the skepticism?

A. Bentley\\'s

B. Maryland Lottery

C. Hitachi

D. NASDAQ

Correct Answer: D

QUESTION 5

The VP of infrastructure is pushing its IT team towards HCI to cut costs. The VP is happy with Vmware and propose VXRail. What areas should you focus the discovery questions on to sway the advantage towards Nutanix versus the competition?

A. Management pain around the current 3tier architecture

B. The hybrid cloud strategy of the VP

C. How much the VP spends on hypervisor licensing costs

D. How much the VP pays the IT team

Correct Answer: C

[Latest NCSR-LEVEL-3 Dumps](#)

[NCSR-LEVEL-3 PDF Dumps](#)

[NCSR-LEVEL-3 Practice Test](#)