

# NCSR-LEVEL-2<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 2

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## QUESTION 1

What is the key benefit of Nutanix's automated STIG?

- A. Performance enhancements
- B. Software encryption
- C. Storage management efficiencies
- D. Automated validation and self-healing

Correct Answer: D

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## QUESTION 2

Which differentiating Nutanix technology enables customers the advantage of running different workloads on newer hardware generation nodes within cluster without compromising performance compared to 3-tier environments that lack this ability?

- A. Data Locality
- B. AHV
- C. Boost acceleration
- D. Snapshots

Correct Answer: A

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## QUESTION 3

What is the key feature of the Xi Disaster Recovery service that enables reliable execution of a DR process?

- A. Built-in security
- B. One-click failover
- C. Nutanix community edition
- D. ESXi to AHV conversion

Correct Answer: B

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## QUESTION 4

Which functionality does demo.nutanix.com provide?

- A. Access to a dedicated environment

- B. Access to real clusters running on real hardware
- C. The ability to delete objects within the cluster
- D. The ability to create more than 25 clones of a VM

Correct Answer: B

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## QUESTION 5

An existing customer requires Nutanix support for both hardware and software. What is the appropriate solution to highlight with the customer?

- A. Lenovo HX
- B. DellEMC XC core
- C. Nutanix NX
- D. Nutanix software

Correct Answer: C

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