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QUESTION 1

HCI's rapid time to market is due to which features?

- A. There are fewer steps required for setup
- B. The setup process is the same as 3tier but is highly automated
- C. Only part of infrastructure must be setup initially, the rest can happen later
- D. Fractional consumption leads to smaller POS that get approved quicker than large PO

Correct Answer: A

QUESTION 2

A customer has a dataintensive application that generates a lot of reads and writes. What benefit does Nutanix offer that should be positioned for this customer?

- A. Data protection
- B. Data deduplication
- C. Data redundancy
- D. Data locality

Correct Answer: D

QUESTION 3

Which scenario presents an opportunity for Nutanix Solution?

- A. A school has standardized on Dell hardware and uses HyperV
- B. A school is exploring options to optimize classroom productivity
- C. A school needs options for BYOD in the classroom
- D. A school needs to regulate network traffic to certain websites

Correct Answer: A

QUESTION 4

Which differentiating Nutanix technology enables customers the advantage of running different workloads on newer hardware generation nodes within cluster without compromising performance compared to 3tier environments that lack this ability?

- A. Data Locality
- B. AHV
- C. Boost acceleration
- D. Snapshots

Correct Answer: A

QUESTION 5

What can be accomplished with "OneClick" in Prism?

- A. Fibre Channel provisioning
- B. Storage Pool creation
- C. Infrastructure Upgrade
- D. CRM management

Correct Answer: C

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