

# NCSR-LEVEL-1<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 1

## Pass Nutanix NCSR-LEVEL-1 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leadspass.com/ncsr-level-1.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

What can be accomplished with "OneClick" in Prism?

- A. Fibre Channel provisioning
- B. Storage Pool creation
- C. Infrastructure Upgrade
- D. CRM management

Correct Answer: C

---

**QUESTION 2**

If a channel rep identifies an HX opportunity, where should they register the deal?

- A. The distributor
- B. Lenovo
- C. Nutanix
- D. The system integrator

Correct Answer: B

---

**QUESTION 3**

IT team struggles to meet SLAs and not able to keep up with internal IT demand. How can Nutanix help?

- A. Predictive Operations could help the IT save time monitoring and troubleshooting
- B. Move to Acropolis Ultimate Licensing would help customer reduce management time
- C. Deploying Prism Central would make the customer's environment more secure
- D. Converting all nodes to flash would reduce maintenance requirements and costs

Correct Answer: A

---

**QUESTION 4**

An oil company looking at solution to help avoid future outages and unplanned downtime while transitioning to the cloud for its DR strategy. Which Nutanix benefits should you highlight?

- A. Nutanix offers unlimited scalability with synchronous replication for easy sitetosite DR

- B. Nutanix offers 98% fewer occurrences in unplanned downtime and cloud connect features for DR to the cloud
- C. Nutanix helps eliminate excess costs related to datacenter space, power and cooling with no hypervisor lockin
- D. Nutanix offers simplified management of Hypervisor, Compute and Storage resources as well as quick deployment times

Correct Answer: B

---

## QUESTION 5

What best describes the function of Nutanix Calm?

- A. Application Block Services
- B. Cloudbased disaster recovery
- C. Application automation
- D. Enterprise file services

Correct Answer: C

[Latest NCSR-LEVEL-1 Dumps](#)

[NCSR-LEVEL-1 VCE Dumps](#)

[NCSR-LEVEL-1 Study Guide](#)