



MB6-703^{Q&As}

Microsoft Dynamics AX 2012 R3 Trade and Logistics

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QUESTION 1

You add a new prospect.

You send the prospect a sales quotation that contains 100 items.

The prospect agrees to all of the terms in the sales quotation.

You need to create a sales order and complete the sale.

What should you do?

- A. Convert the prospect to a customer, and then confirm the sales quotation.
- B. Cancel the sales quotation, and then enter a new sales order.
- C. Confirm the sales quotation, and then enter a new sales order.
- D. Confirm the sales quotation, convert the prospect to a customer, and then enter a new sales order.

Correct Answer: D

A prospect is a temporary contact that is created by sales representative.

QUESTION 2

You are creating a new item model group.

Which three of the following can you configure by using the Item model group form? Each correct answer presents a complete solution.

- A. Whether quality testing is mandatory before accepting Items into Inventory
- B. The ability to sell an item at a discount
- C. The ability to accrue liability on a product receipt
- D. Inventory that can have negative quantities on hand
- E. How transactions will post to the ledger during a financial update

Correct Answer: CDE

C: Accrue liability on product receipt

Select this check box to accrue the estimated expense for packing slip updates to the general ledger.

D: Physical negative inventory

Select this check box to enable negative physical inventory for the item model group.

E: Post financial inventory



elect this check box to post the updated financial value of items in the ledger. When a purchase order is invoice-updated, the value of the items is posted to the inventory receipt account. When a sales order is invoice-updated, the value of the

items is posted to the inventory issue and the consumption accounts. The inventory value that is posted can then be reconciled with the related status accounts in General ledger.

QUESTION 3

You have an item that is a component of several bills of materials (BOMs). You need to change the item number of the item in all the BOMs that use the item.

Which process should you use?

- A. Recalculate BOM levels
- B. Change BOM item
- C. Change formula item
- D. Corrections

Correct Answer: B

Change a BOM item

You can make changes or add new items to the bills of materials (BOMs) that you select.

1.

Click Inventory management > Periodic > Bills of materials > Change BOM item.

2.

Click Select to choose the items in all the BOMs that you want to replace (select Overwrite in the Update lines list), or that you want to have an item appended to in the BOMs (select Append in the Update lines list).

3.

Click Edit BOM line to see which BOMs will be affected by the changes. Delete the BOMs that you do not want to be affected by the changes.

4.

When Append is selected, set the From item number valid until calendar to specify how long the existing BOM item will be valid. Then, set the To item number valid from calendar to indicate the date from which the BOMs with the appended item will be valid.

5.

Click OK to make the changes

QUESTION 4



You need to ensure that when users perform bill of materials (BOM) calculations, they receive a warning message if any manufactured components are missing an active BOM.

What should you configure?

- A. A costing sheet
- B. Calculation groups
- C. Configuration groups
- D. Cost groups

Correct Answer: B

Override group setup Select whether you want to override the warning conditions that are associated with the BOM calculation group that is assigned to each item. The BOM calculation generates an Infolog that contains warning messages that reflect applicable warning conditions.

QUESTION 5

You need to review the details of the cost and sales price for the following objects:

A bill of materials (BOM)

The BOM components

Which report should you use?

- A. Where-used
- B. Older lines
- C. On-hand inventory
- D. Calculation

Correct Answer: D

BOM calculation results (form) [AX 2012]

Use this form to view the results of an item's order-specific bill of material (BOM) calculations and as a starting point to perform additional order-specific BOM calculations. An order-specific BOM calculation can be performed for a line item on

a sales order, sales quotation or service order. Each order-specific BOM calculation creates a calculation record that is uniquely identified by a calculation number. A calculation record displays summarized information about the calculated cost, sales price, and net weight.

Button: Print

Print the Calculation report for a selected calculation record.



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