MB2-868 Q&As

Microsoft Dynamics CRM 2011 Applications

Pass Microsoft MB2-868 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/MB2-868.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft Official Exam Center

Instant Download After Purchase
100% Money Back Guarantee
365 Days Free Update
800,000+ Satisfied Customers

QUESTION 1

In Microsoft Dynamics CRM 2011, which of the following specifies how the status values of a record map to a goals in-progress or actual values?

A. the goal targets

B. the goal metric

C. the time period

D. the roll-up fields

Correct Answer: B

QUESTION 2

In Microsoft Dynamics CRM 2011, you are distributing an email campaign activity to leads. How can the owner of the distributed campaign activities be assigned? (Choose all that apply.)

A. The activities can be assigned to a list of users.

B. The activities can be assigned to a specific user.

C. The activities can be assigned to a team.

D. The activities can be assigned to the owners of the lead records.

E. The activities can be assigned to you.

Correct Answer: BCDE

QUESTION 3

In Microsoft Dynamics CRM 2011, you need to create a new queue and restrict access to this queue to only members of a specific team. What should you do?

A. Create a new user-owned queue with the team members as owners. Assign an appropriate security role to the team members to access queues.

B. Create a new team-owned queue with the team as owner. Assign an appropriate security role to the team to access queues.

C. Create a new organization-owned queue with the team as owner. Assign an appropriate security role to the team to access queues.

D. Create a new organization-owned queue with the team as owner. Assign an appropriate security role to the team members to access queues.

Correct Answer: B

QUESTION 4

In Microsoft Dynamics CRM 2011, you need to set up special offer volume pricing for a product. The special offer will be 25 percent off the retail price of the product when more than 10 units are purchased. How should you configure this pricing?

A. Use the Percent Markup: Current Cost pricing method.

B. Use a Discount List.

C. Use the Currency Amount pricing method.

D. Use the Percent of List pricing method.

Correct Answer: B

QUESTION 5

A company uses Microsoft Dynamics CRM 2011. You need to ensure that you are not booked for any service activities while you are on vacation. Which of the following options will achieve the goal? (Choose all that apply.)

A. Add a service restriction to your work schedule.

B. Add an appointment in Microsoft Outlook showing the time as Busy and track the appointment in Microsoft Dynamics CRM.

C. Edit a new weekly work schedule and set your work capacity to zero.

D. Use the Schedule Time Off feature.

Correct Answer: BD

MB2-868 PDF Dumps MB2-868 Exam Questions MB2-868 Braindumps

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

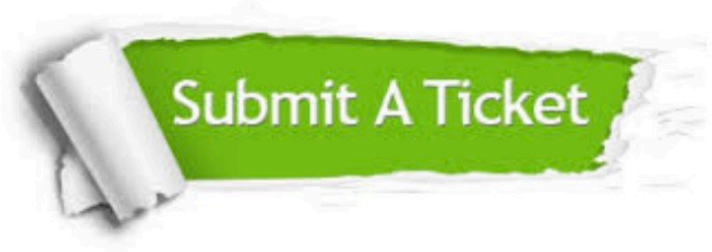
100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications.
You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.