



MB2-868^{Q&As}

Microsoft Dynamics CRM 2011 Applications

Pass Microsoft MB2-868 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.lead4pass.com/MB2-868.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

In Microsoft Dynamics CRM 2011, you create a marketing campaign associated with several marketing lists and marketing activities. You create a new marketing list and plan to associate it with the campaign. To which marketing campaign elements can you add the new marketing list?

- A. distributed marketing campaign activities
- B. new marketing campaign responses
- C. undistributed marketing campaign activities
- D. parent target marketing lists
- E. open marketing campaign planning activities

Correct Answer: C

QUESTION 2

When scheduling services in Microsoft Dynamics CRM 2011, where do you define the resources required to perform a service?

- A. in the user record
- B. in the resource selection rules
- C. in the service activities
- D. in the resource group

Correct Answer: B

QUESTION 3

In Microsoft Dynamics CRM 2011, which of the following actions can be taken on a resolved case?

- A. creating notes
- B. adding activities
- C. assigning a new owner
- D. assigning a different contract to the case

Correct Answer: A

QUESTION 4



In Microsoft Dynamics CRM 2011, you need to set up special offer volume pricing for a product. The special offer will be 25 percent off the retail price of the product when more than 10 units are purchased. How should you configure this pricing?

- A. Use the Percent Markup: Current Cost pricing method.
- B. Use a Discount List.
- C. Use the Currency Amount pricing method.
- D. Use the Percent of List pricing method.

Correct Answer: B

QUESTION 5

In Microsoft Dynamics CRM 2011, you need to create a new quote for a customer. The new quote is for products that are used in an existing opportunity for a different customer. What should you do?

- A. Create the new quote and get the products from the existing opportunity.
- B. Create the new quote directly from the existing opportunity.
- C. Create the new quote and relate the existing opportunity.
- D. Copy the existing opportunity and create the new quote directly from the new opportunity.

Correct Answer: A

[Latest MB2-868 Dumps](#)

[MB2-868 Practice Test](#)

[MB2-868 Study Guide](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.lead4pass.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.