



MB2-868^{Q&As}

Microsoft Dynamics CRM 2011 Applications

Pass Microsoft MB2-868 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.lead4pass.com/MB2-868.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

In Microsoft Dynamics CRM 2011, you need to ensure that all currently scheduled delivery trucks are fully utilized before a new truck is scheduled. What should you do?

- A. On the Service item, set the selection rule selection criteria to Most Busy.
- B. Set the capacity on the utilized trucks to 2, and the capacity on the non-utilized trucks to 1.
- C. Set the capacity on the utilized trucks to 1, and the capacity on the non-utilized trucks to 2.
- D. On the Service item, set the selection rule selection criteria to Least Busy.

Correct Answer: A

QUESTION 2

In Microsoft Dynamics CRM 2011, how can you display the Service Activity Volume report? (Choose all that apply.)

- A. Run the report from the Reports list.
- B. Run the report from the Run Report menu of the Cases list.
- C. Run the report from the Activities list.
- D. Run the report from the Service Calendar.

Correct Answer: AB

QUESTION 3

You need to create an opportunity with a product that does not currently exist in the product catalog. What should you do? (Choose all that apply.)

- A. Add a product to the product catalog, and add the new product to the opportunity.
- B. Add a new product to the opportunity.
- C. Add a Write-In Product to the product catalog, and add the new Write-In Product to the opportunity.
- D. Add a Write-In Product to the opportunity.

Correct Answer: AD

QUESTION 4

In Microsoft Dynamics CRM 2011, you need to close an opportunity as lost. Which of the following must you do?

- A. Enter the close date on the close opportunity form.



- B. Activate all draft quotes related to the opportunity.
- C. Relate the opportunity to at least one competitor.
- D. Close all open activities on the opportunity.

Correct Answer: A

QUESTION 5

In Microsoft Dynamics CRM 2011, which of the following actions can be taken on a resolved case?

- A. creating notes
- B. adding activities
- C. assigning a new owner
- D. assigning a different contract to the case

Correct Answer: A

[MB2-868 PDF Dumps](#)

[MB2-868 Study Guide](#)

[MB2-868 Exam Questions](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.lead4pass.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



| | | |
|---|---|--|
|  <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p> |  <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p> |  <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p> |
|---|---|--|

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.