



MB2-717^{Q&As}

Microsoft Dynamics 365 for Sales exam

Pass Microsoft MB2-717 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.lead4pass.com/mb2-717.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

You need visibility to all of your Opportunities to better analyze the information to decide how best to progress with each. What is unique to a Personal View of Opportunities?

- A. You can share them.
- B. You can export them.
- C. You can view them.
- D. You can use Charts with them.

Correct Answer: C

QUESTION 2

An opportunity to partner with one of your competitors on a large project has come up, but you are unable to select the competitor as a customer on the opportunity. Which two record types can you assign to the competitor to enable you to select them as a customer? Each correct answer presents a complete solution.

- A. Lead
- B. Contact
- C. Account
- D. Prospect

Correct Answer: CD

QUESTION 3

You are using Microsoft Dynamics 365 to track your competitors.

You want to take full advantage of the "Win/Loss" report that is available for competitors.

What two steps should your users take to track competitors to get reliable results from this report? Each answer represents a part of

the solution.

- A. Track competitors on sales literature.
- B. Track competitors on open opportunities.
- C. Track competitors on opportunities closed as Lost
- D. Track competitors on the products used.

Correct Answer: BC



QUESTION 4

You have been communicating with a lead for two weeks, and now you have determined that you are in a good position to move forward on your sales process. You have decided to qualify the lead. When qualifying the lead, what happens next in your standard sales process?

- A. An order is created.
- B. An opportunity is created.
- C. An invoice is created.
- D. A quote is created.

Correct Answer: D

QUESTION 5

You are working with an organization that has extended its reporting in Microsoft Dynamics 365 with Power BI. The organization wants to use the Power BI dashboards and tiles inside Dynamics 365. Which two options are available? Each correct answer presents a complete solution.

- A. Once Power BI is enabled for the organization, a complete Power BI Dashboard can be added as a personal dashboard.
- B. Once Power BI is enabled for the organization, a Power BI tile can be added to a personal dashboard.
- C. A System Administrator can add a Power BI Dashboard in Microsoft Dynamics 365 on a system dashboard.
- D. A System Administrator can add a Power BI tile in Microsoft Dynamics 365 on a system dashboard.

Correct Answer: BD

[Latest MB2-717 Dumps](#)

[MB2-717 VCE Dumps](#)

[MB2-717 Practice Test](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.lead4pass.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © lead4pass, All Rights Reserved.